

# **BPR CONSULTANCY SERVICES**

H.No: 6-2-1/1, Flat No: 16, Lakdikapool, Hyderabad – 04

**G. Siva Rami Reddy**  
M.E (Struct. Er)

Cell:91601 23233, 99850 39499  
Email: [bprdesigns@gmail.com](mailto:bprdesigns@gmail.com)

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## **MEMORANDUM OF UNDERSTANDING (MOU)**

This Memorandum of Understanding (“MOU”) is executed on this 12<sup>th</sup> day of February 2014 between:

BPR Consultancy services represented by its Managing Director Mr. G Siva Rami Reddy having its registered office at H.No: 6-2-1/1, Flat No: 16, Lakdikapool, Hyderabad – 04, Andhra Pradesh India herein after called Party - I

And

DNR College of Engineering and Technology, Bhimavaram represented by its Principal, DNR College of Engineering and Technology, Balusumudi, Bhimavaram – 534202, Andhra Pradesh, India herein after called party - II

### **Responsibilities of Party – I**

1. To provide industrial exposure to the students of party – II by way of internships/Project Works/Industrial Visits etc to the extent of feasibility and availability.
2. To nominate experts to deliver special lectures to the students of party – II on mutual agreement of both parties
3. To Provide industry Orientation / Practical Training to the faculty & Staff of Engineering Disciplines of Party – 2 on mutual agreement of both the parties.
4. To provide necessary support to the extent of feasibility of improvement of the quality of education imparted by party -2 on mutual agreement of both parties.
5. To provide suggestions from an industry perspective for design/modification of course curriculum of the post Graduate Degree / Degree/Diploma/ Certificate programs run by party.
6. To undertake the identification of the development projects, fixation of time frame and allocation of resources including financial to the extent of feasibility.
7. To undertake joint R&D and consultancy projects with the faculty of party – ii and involvement of specialists at National and international Level whenever possible.
8. To allow access to designated staff and students of party II to visit the premises of party in connection with industry orientation programs.

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6. Mutually agree and create development plans for students at DNR CET for potential opportunities for employment in the engineering services industry, thereby increasing the employability factor for the student community.
7. This MOU is valid for a period of three years from the date of execution and can be terminated with the consent of the either party with three months prior notice and written information without any liability on each other.
8. The address of correspondence between two parties will be as under :

G.Siva Rami Reddy  
BPR Consultancy services  
H.No: 6-2-1/1, Flat No: 16,  
Lakdikapool,  
Hyderabad – 04

Dr.U.Ranga Raju  
Principal  
DNR College of Engineering & Technology  
Balusumudi, Bhimavaram – 534202  
Andhra Pradesh

Signed

(Representative of BPR Consultancy services)

Witness:

- 1.
- 2.

Signed

**PRINCIPAL**  
D.N.R.College of Engg. & Tech.  
BHIMAVARAM-534 202.



# BPR CONSULTANCY SERVICES

H.No: 6-2-1/1, Flat No: 16, Lakdikapool, Hyderabad – 04

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Dr.U.Ranga Raju  
Principal  
DNR College of Engineering & Technology  
Balusumudi, Bhimavaram – 534202  
Andhra Pradesh

Signed

(Representative of BPR Consultancy services)

Witness:

- 1.
- 2.

Signed

**PRINCIPAL**  
D.N.R.College of Engg. & Tech.  
BHIMAVARAM-534 202.





**SLV**  
Builders & Developers Pvt.Ltd.,

Email : slvbuilders.vja@gmail.com  
www.slvbuilders.in

### MEMORANDUM OF UNDERSTANDING (MOU)

This Memorandum of Understanding ("MOU") is executed on this 22<sup>nd</sup> day of February 2016 between:

**SLV BUILDERS & DEVELOPERS PVT LTD**,Bhimavaram represented by its Managing Director P Srinivasa Raju having its registered office at,Bhimavaram,West Godavari Dist, AP,India herein after called **Industry**

And

**DNR College of Engineering and Technology**, Bhimavaram represented by its Principal, DNR College of Engineering and Technology, Balusumudi, Bhimavaram – 534202, Andhra Pradesh, India herein after called **Institute**

#### **Responsibilities of Industry**

1. To provide Field visit to the students of **Institute** by way of internships/Project Works/Industrial Visits etc to the extent of feasibility and availability.
2. To nominate experts to deliver special lectures to the students of **Institute** on mutual agreement of both parties
3. To provide necessary support to the extent of feasibility of improvement of the quality of education imparted by **Institute** on mutual agreement of both parties.
4. To undertake joint R&D and consultancy projects with the faculty of **Institute** and involvement of specialists at National and international Level whenever possible.
5. To allow access to designated staff and students of **Institute** to visit the premises of party in connection with industry orientation programs.
6. To give industry related problem statements of the students of **Institute** to provide solutions under the mentorship of faculty of DNR CET and experts from Company.
7. To Provide training for the faculty of **Institute** at our projects in various places

#### **Responsibilities of Institute**

1. To incorporate the mutually agreed suggestions made by **Industry** for improvement of the quality of the education imparted.
2. To take necessary steps to implement the suggestions made by **Industry** for design and modifications of the curriculum of its post graduate / Degree/Diploma/ Certificate Programs and will also conduct the suggested bridge courses to make its graduates industry ready.
3. To assign the students, staff and faculty for any of the mutually agreed joint projects.

**GST NO: 37AAZCS4738F1ZN**

Office - Site Address  
SLV Amaravathi Grand, Sunrise Meadows, D.No.49-4-2L,  
District - J. Guntur, Vijayawada - 520004

Cont : 9491142225  
9912243303  
9949136699  
8008802254  
9177666066

4. To Provide the required support for survey, design, testing and methods of evaluation for the mutually agreed development projects.

5. To offer special lectures and training programs for the benefit of the staff and Engineers of Industry on mutually agreed terms.

**Joint Responsibilities:**

1. Areas cooperation / collaboration will be identified jointly.

2. For each area of cooperation specific projects will also be identified. The project title and the scope of work will be discussed and decided between both the coordinators and a preliminary project report indicating the scope, resources, facilities, test and evaluation, etc., will be prepared and signed by both the parties.

3. Both the parties to maintain confidentiality of information and the relapse of any information will be with mutual agreement of both parties.

4. Neither party shall have any liability except what is expressly mentioned herein.

5. While undertaking a joint project the expertise, software, hardware, data, etc. available with either party will be made available for completion of the project.

6. Mutually agree and create development plans for students at DNR CET for potential opportunities for employment in the engineering services industry, thereby increasing the employability factor for the student community.

7. This MOU is valid for a period of three years from the date of execution and can be terminated with the consent of the either party with three months prior notice and written information without any liability on each other.

8. The address of correspondence between two parties will be as under :


**Industry:**

**P.Srinivasa raju**  
Managing Director  
SLV BUILDERS AND DEVELOPERS PVT LTD  
Bhimavaram-534202  
Andhra Pradesh  
slvbuilders.vja@gmail.com

**Institute:**

**Dr.U.Ranga Raju**  
Principal  
DNR College of Engineering &  
Technology  
Balusumudi  
Bhimavaram - 534202  
Andhra Pradesh  
dnrcet@gmail.com

Signed

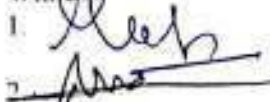
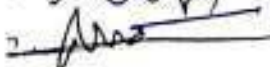
  
SLV Builders & Developers (P) Ltd

Signed



(Dr.U.R.) **PRINCIPAL**  
D.N.R.College of Engg. & Tech.  
BHIMAVARAM-534 202.

Witness

1.   
2. 



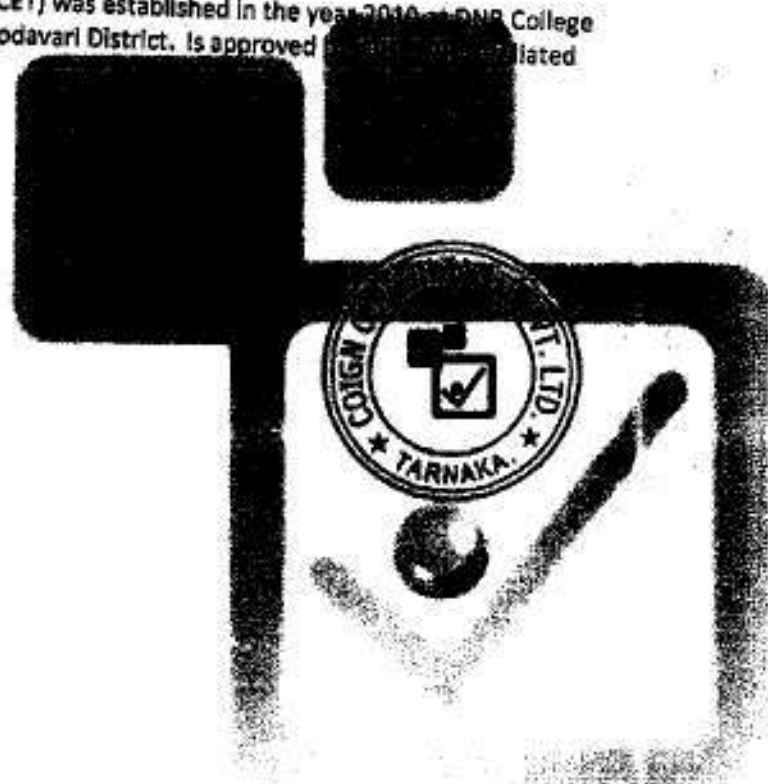
**MEMORANDUM OF UNDERSTANDING (MOU)**

This Memorandum of Understanding is made and executed at Hyderabad on the 1<sup>st</sup> Jun, 2013. This MOU signifies a statement of intent to collaborate

M/s. COIGN CONSULTANTS PVT.LTD., having corporate office address situated at 511, 3<sup>rd</sup> Floor, Ballad Estates, Opp: ISO Junior College, Tarnaka, Secunderabad – 500017 represented by Mr. Durga Naveen Kumar Kandregula, S/o: K Satyanarayana, aged 31yrs, R/o: Plot no:117, Lane No:6, Hastinapuram Central, Shirdi Sai Nagar Colony, Vasainagar PO, Hyderabad-500 079 . M/s. COIGN CONSULTANTS Pvt. Ltd., a leading software development & technology training company for the purpose of enriching the technical education process and to jointly work for enhancing the quality of education imparted to students of Computer Science and Engineering and Information Technology discipline herein after called the **FIRST PARTY**

**AND**

DNR College of Engineering & Technology (DNCET) was established in the year 2010 at DNR College Campus, Balusumudi, Bhimavaram, and West Godavari District. Is approved and affiliated to JNTUK, Kakinada Is **SECOND PARTY**



## MEMORANDUM OF UNDERSTANDING(MOU)

Vishakapatnam,

1st Jun 2016

This Memorandum of Understanding is made and executed at Hyderabad on the 1st Jun 2016. This MOU signifies a statement of intent for collaboration between:

**M/s. WebCognize Softech** having corporate office address situated at Siripuram Circle, Balaji Nagar, Siripuram, Visakhapatnam, Andhra Pradesh 530003 represented by Mr. G.Pavan Kumar, S/o Late. G. G. K. Murty, aged 35 years, R/o: lot no:117, Line No:6, Hastinapuram Central, Shirdi Sai Nagar Colony, Vaisalinagar PO, Hyderabad-500 079. M/s. Webcognize Softech., a leading software & technology training company for the purpose of enriching the technical education process and to jointly work for enhancing the quality of education imparted to students of B-Tech discipline herein after called the **FIRST PARTY**

**AND**

**DNR College of Engineering & Technology** (DNR CET) was established in the year 2010 at DNR College Campus, Balusumudi, Bhimavaram, West Godavari District. It is approved by AICTE and affiliated to JNTUK, Kakinada is **SECOND PART**

### Terms & Conditions:

#### **1. Nature of Relationship**

- a) This MOU is for collaboration between both parties, for mutual benefit, for many purposes to enhance the quality of the educational experience for students of the college.
- b) This MOU shall be valid for two years from the date of signing of MOU and each party shall be at full liberty to terminate the collaboration with a notice period of 1 month.
- c) Both parties shall take all reasonable steps to ensure successful completion of the collaboration and cooperate with each other in duly carrying out the obligation agreed upon.

- d) The second party shall provide all the necessary facilities such as infrastructure, Network and Internet Access required for education and training as training is conducted in the college.

## 2. Mutual obligation

- a) This Collaboration shall not be exclusive to both parties and shall not disallow each party from having similar collaboration with others. Except as expressly stated in this MOU, there shall be no obligation on any party to compensate the other in any manner to make any claim.
- b) Each party shall respect the others intellectual property (IP) and shall not use any trade name, trade mark, symbol or designation belonging to the other, without prior written approval. No party shall hold out as an agent or representative of the other or create any liability for the other.
- c) Both parties shall maintain confidentiality about a strategy or any material which shall be deemed to be confidential and marked accordingly.
- d) Both the Parties should not interact with faculties provided by each other except for the purpose of the training program and should not hire or offer any other financial proposals to the aforesaid during the period of training program and for one year after completion of the training.

## 3. Limitations and Warranties

- a) Each party shall ensure that the other is not put to any liability for any actions of the one party.
- b) Each party represents that they have the full power and authority to enter into this MOU in general.

## 4. General

- a) Both parties will designate a representative from its side who will be the primary point of contact on behalf of that party.
- b) WEBCOGNIZE SOFTECH will provide the list of faculties who will be involved in the training program.
- c) WEBCOGNIZE SOFTECH will provide schedules for all the training programs.



- d) College will provide the Labs with Internet facility for the conduction of the project training for the students.
- e) WEBCOGNIZE SOFTECH will be responsible for the smooth handling of the college properties like Projector, Mic, Sound systems and WEBCOGNIZE SOFTECH will be held responsible for repairing the same in case of any damage.
- f) Both parties are responsible for taking and maintaining the attendance of the students for the training program.
- g) Both parties shall not use the name of the other in any advertisement or make any public announcement without the prior written approval of the other.
- h) Any dispute under this MOU will be settled in Hyderabad through arbitration, if necessary.

In witness where both the parties have set their hands to this MOU on the 1<sup>st</sup> Jun 2016 at Vishakapatnam.

**Note:**

- Details of the module is given in the Annexure - 1
- The mode of Training will be discussed and agreed based on industry requirement in that year.

**5. Performance Factor**

The contract will be renewed for the next year only if WEBCOGNIZE SOFTECH meets the below mentioned performance criteria:

- a. At the end of training the college will be collecting feedback from the student, WEBCOGNIZE SOFTECH should attain a feedback of GOOD and above from at least 85% of the students.
- b. All appointed trainers should be regular and experts in their subject matter.
- c. Hand holding and continuous guidance to be provided by the trainers to students to excel.

**6. Termination of Contract:**

- a. This contract will be terminated based on the consensus of both parties.
- b. If the contract is terminated, payment due for no. hours worked till that point of time must be paid to the First Party i.e. training provider WEBCOGNIZE SOFTECH Pvt. Ltd without fail.

**AGREED AND ACCEPTED**

FOR WEBCOGNIZE SOFTECH PVT LTD.



Date: \_\_\_\_\_

FOR DNR COLLEGE OF ENGINEERING AND TECHNOLOGY



Date: \_\_\_\_\_



To,  
Dr. U. Ranga Raju  
Principal  
DNR College of Engineering & Technology  
Balusumudi,  
DNR Campus,  
Bhimavaram,  
West Godavari District - 534202

Date: 24 November 2014

Dear Sir,

Sub: Proposal for Karadi Path - Magic English Adult Learner programme for your College

Thank you for giving us an opportunity to present the Karadi Path programme at your college. We would be happy to partner with your college towards the transformation of the English language skills of your students through the Karadi Path - Magic English Adult Learner (KP-ME AL) programme, which tailors the revolutionary Karadi Path methodology for college students. This is an easy and effective way by which English understanding, speaking, reading and writing is delivered to the student in the first year of college itself, going far beyond what is achieved from a typical soft-skills approach to English. It would have a direct impact on improved learning outcomes for the core engineering subjects.

We are pleased to submit herewith our proposal for the same.

1. Programme brief

KP-ME AL is a programme meant to provide foundational understanding (spoken and reading) and articulation (spoken and written) skills in the English language. This is specifically developed for students who have very limited English and come from largely non-English environments.

The programme is implemented by designated faculty of your college who will be trained and supported by us.

Salient features of the Karadi Path - Magic English AL programme

What Karadi Path is

- It is a 360° approach to English based on how we learn our mother-tongue and other languages from our environments.
- It drives all language competency through "comprehension" and delivers English as a "first language" where the student thinks in English.
- It uses Intuitive intelligence unlike conventional methods where language is taught in a logical manner.

- It creates an immersive environment for English which is typical of any natural language acquisition process.
- It is non-linear and non-instructional with meaning and grammar learnt implicitly but not taught explicitly.
- It is a multi-sensorial visual-auditory-kinaesthetic process with listening as a primary input.
- It integrates sessions which enable a student to shed inhibitions and participate in group activities while promoting peer learning.
- It is a proprietary and indigenously-developed methodology that is proven across hundreds of rural and urban schools.

#### What Karadi Path is not

- It is not a spoken English programme
- It is not a soft-skills programme
- It is not just some English language books or digital content

#### What Karadi Path - Magic English AL can do

- It will deliver spoken and written comprehension skills as well as spoken and written expression skills.
- It will transform the efficiency of learning of the student in all core subjects through heightened comprehension and articulation skills.
- It will make transaction in English a stress-free and enjoyable experience for the student as the student thinks in English and is able to process language in real time.
- It has the ability to change the dominant language of the entire institution to English.

## 2. Implementation

Due to the unique pedagogical approach, it is critical that the college implements the KP-ME AL programme strictly as per the guidelines of Karadi Path Education Company (KPEC):

- a. This is a two-level programme.
  - Foundation Level
  - Communication Level
- b. Foundation Level is a 40 hour programme offered to students in classes of Year 1. The 40 hours include a combination of class room sessions (25 hours) and lab sessions (15 hours). Each session is of 60 minutes duration.
- c. The sessions must be allotted in the time-table. The college must incorporate 2 sessions per week so that the level can be completed in one academic year.

- d. Foundation level includes an extra 20 hours of programme materials free of cost (15 classroom hours and 5 lab hours) which may additionally be implemented by the college.
- e. Communication level is a 40 hour programme offered to students in classes of Year 3. This Level can only be undertaken by students who have completed the Foundation Level.
- f. The programme implementation within the college will be done by the college faculty. The college faculty who implement this programme will be trained and accredited by KPEC.

### 3. Programme Materials

All Programme Materials are supplied by KPEC to the college. The student kits are for distribution to students of college.

Student Kit: Each Student Kit comprises of the 4 titles presented in the form of Audiobooks which includes Printed Books and Audio CDs.

College Kit:

- 2 Master sets of Student Kit as given above.
- 2 additional titles presented in the form of reading DVDs.
- 2 copies of Programme Manual containing detailed session plan for the programme.
- Additional listening and activity materials as required for the lab sessions.

### 4. Training, Monitoring and Technical Support

- a. KP-ME AL requires the faculty of the college to be trained and accredited in the use of principles of pedagogy, use of materials and conduct of session activities. KPEC will conduct a 2 day training in the college's town/nearby town. It is strongly recommended that extra faculty beyond the required number are trained and accredited so that in case of any exigencies, these faculty can take over KP-ME AL class responsibilities.
- b. In the initial stages of programme implementation, our trainers will support the faculty. Subsequently KPEC will conduct 2 days of in-class monitoring of KP-ME AL classes followed by a feedback session with the faculty of the college. This will be done 2 times during the year at critical points in the programme session progression. Monitoring is critical in improving the delivery of KP-ME AL by the faculty and maximizing learning impact for the students. Feedback reports will be provided by KPEC to the college management after each monitoring visit.

- c. Technical support and telephonic monitoring will be provided by a designated Trainer from KPEC who will support the implementation of KP-ME AL in the college throughout the year. The Trainer is responsible for tracking the progress of KP-ME AL sessions at least once in 15 days.
  - d. The college will nominate a designated faculty who will function as the KP-ME AL programme coordinator and who will enable that the trainings, monitoring and technical support are scheduled and conducted smoothly.
5. Infrastructure to be provided by the College

Implementation of KP - Magic English AL requires the following:

- a. Enclosed classroom with LCD projector
- b. DVD player or Computer connected to the projector/television
- c. Good sound system (listening is a vital component of the programme and it is essential that the sound system deliver a clear and effortless listening experience for the student).  
A language lab setup is preferred for the lab sessions. The minimum facilities would allow students to watch and listen to the video and audio book materials.

6. Commercial Terms

The following costs are only applicable to Level 1.

- a. Cost per Student - Rs. 1,000/-
- b. The above cost includes accreditation, training, monitoring and college kit.
- c. The Accreditation is valid for one academic year (2015-16).
- d. Payment terms: 100% Advance on signing of the KP-ME AL contract. The college will confirm the number of students enrolled in the programme prior to raising the proforma invoice. Student kits and College kits will be supplied within 15 days of receipt of the full payment.
- e. The KP-ME AL contract is entered into with the college and not with the students. The college alone is responsible for payment of all dues.
- f. This contract shall be initially valid for one academic year from the date of signing the Memorandum of Understanding and to be renewed subsequently by mutual consent of KPEC and the college.

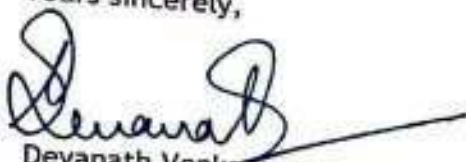
7. Other Terms

- a) KP-ME AL periods are to be conducted during regular college hours. College must incorporate a minimum of 2 KP-ME AL periods per week so that programme may be completed during a single Academic year.
- b) College agrees not to use KP-ME AL without a valid Accreditation.
- c) KP-ME AL is a proprietary programme developed through several years of research and development. The college must undertake to preserve the Intellectual Property Rights vested in the programme, processes and materials and should not make unauthorized copies of any of the materials provided.

Please let us know if you have any further questions on the proposal. We look forward to a mutually beneficial association with your college.

Thanking you,

Yours sincerely,

A handwritten signature in black ink, appearing to read "Devanath Venkatesan".

Devanath Venkatesan  
General Manager - Institutional Sales  
Mail: [devanath.v@karadipath.com](mailto:devanath.v@karadipath.com)  
Ph: +919003061610  
[www.karadipath.com](http://www.karadipath.com)



## **Memorandum of Understanding**

*Between*

**Matchwell Technology Solutions**

**Visakhapatnam**

*and*

**DNR College of Engineering & Technology**

**Bhimavaram**



Date : 24-06-2014

Visakhapatnam

**Matchwell Technology Solutions (MTS)** herein called first party represented by **R.Srinivasa Rao**, Center Head, Visakhapatnam-branch

**DNR College of Engineering (DNR CET)** herein called as second party, represented by **Sri Dr.U RANGARAJU**, Head of the Institution, DNR College of Engineering&Tech, Bhimavaram

And the terms of MOU are addressed hereunder

1. Both the parties are agreed to organize the training for the students of CSE on Technology with projects for 2-years from the date of MOU
2. Duration of the Training is 30 Working Days, 6 hrs per day as per the syllabus agreed by both the parties
3. MTS provides Resource Persons(1:30) to train the students on Technology with Projects (Java) as per syllabus (enclosure-1) agreed by both the parties
4. Minimum of 90 students are to be provided by DNR CET, Each Batch consists minimum of 5 members
5. DNR CET has to provide necessary Infrastructure like LAB, Power Supply(uninterrupted), LCD projector and DNR CET need not provide food and accommodation for the trainers during the period of Training
6. MTS provides the necessary software for all the Batches
7. 20 projects will be made by the each batch under our guidance using Respective software /hardware components
8. Certificates will be provided by MTS to each participant

**Cont...3**





9. 25% fee should be paid to MTS on the first day of the program and 35% of the amount at middle of Training program and rest of the amount will be paid to MTS after completion of the training
10. Duration of the Training is 30 Days. Training session for each batch need to be extended by MTS incase prescribed syllabus is not completed within the given schedule .
11. No changes will be entertained in the MOU, once the MOU is signed by both the parties

**R.Srinivasa Rao**  
Center Head  
Matchwell Technology Solutions



**Dr.U Rangaraju**  
Principal  
DNR College of Engineering & Technology



**PRINCIPAL**  
D.N.R.College of Engg. & Tech.  
BHIMAVARAM-534 202.

₹. 100



RS. 100

₹. 100

ONE

HUNDRED RUPEES

भारत INDIA

INDIA NON JUDICIAL

ఆంధ్ర ప్రదేశ్ ఆంధ్ర ప్రదేశ్ ANDHRA PRADESH

DATE: 25.02.14

Principal DNR College, Engineering & Technology, Bhimavaram

Principal DNR College, Engineering & Technology, Bhimavaram

This Memorandum of understanding (The "MOU") is entered into at Bhimavaram On 23<sup>rd</sup> day of December 2014

**BETWEEN**

IGN Group and associates Hyderabad, 500 035 a major integrated Human Telecom, Intelligent social media, cloud, Enterprise, Communication solutions, H TISCEC) Provider. We network people and enterprises seamlessly wherever they are by bringing intelligent touch to communication, networking services and enterprise cloud IT solutions and application... The company's key goal and focus is to position customized intelligent knowledge enterprise infrastructure and data & voice and social media infrastructure as a crucial vehicle for all forms of communication and information, knowledge and news flow between the people to meet their requirements.

**AND**

DNR College of Engineering & Technology (DNR CET) was established in the year 2010 at DNR College Campus, Balusumudi, Bhimavaram, West Godavari District.

All the courses are approved by All India Council of Technical Education (AICTE), New Delhi and Department of Technical Education (DTE), Hyderabad, Government of Andhra Pradesh. This college is affiliated to Jawaharlal Nehru Technological University, Kakinada. DNR CET have Four Polytechnic Diploma Courses, Five Undergraduate B.Tech Courses and Two Post Graduate M.Tech Courses.



PRINCIPAL  
D.N.R. College of Engg. & Tech

## WHERE AS

HCN group one of leading Technology innovation group promoted and collaborated by a group technology veterans all over the world. HCN has more than 25 years of rich experience in networking, telecommunication, Software, consulting and ERP solutions. We provide customized IT and Knowledge Solutions and it is Optimized for Cost effective - Communications, Big Data, Social media, entertainment content, process, storage, knowledge, services and applications through Cloud and Big data for telecom, government, enterprises, SMES's, individuals etc.

DNR College of Engineering & Technology was innovated to create world class knowledge engineering institute under the DNR College Association established in 1945. The Institute is running successfully for the last three years serving the need of the people in and around of this area and extending the hands to other districts also in technical education. Though the college was started with the intake of 300, it is enhanced to 480. It is striving for a symbiosis of technological excellence and human values. To arm young brains with competitive technology and nurture holistic development of the individual for a better tomorrow. Education without quality is like a flower without fragrance It is our earnest resolve to strive towards imparting high standards of teaching, training and developing human resource.

### 1. Objectives of the MoU :

- 1.1 To strengthen institute-industry - Research and Development interactions.
- 1.2 To share and collaborate knowledge in the areas of Mutual interest.
- 1.3 To share resources and Knowledge for mutual benefit.
- 1.4 To share and collaborate Products and services development and deployment through incubation center to serve Industry from Institution.

### 2. Fields/ Areas of Interaction:

- 2.1 Faculty from DNR CET may be deputed to HCN group for training in specific areas on mutually agreed terms.
- 2.2 Engineers of HCN group may be sent DNR CET for getting exposure to the latest techniques in various fields which are relevant to HCN group operations.
- 2.3 A mutually agreed number of executives of HCN group, Clients, Consultants to serve industry shall be enrolled for various specialized courses such as MS/PhD/PG, conducted by DNR CET on mutually agreed terms and conditions.



PRINCIPAL  
D.N.R. College of Engg. & Tech  
BHIMAVARAM-534 207

*[Handwritten signature]*

- 2.4 Whenever DNR CET invites global and local experts under Faculty Exchange Programs the services of the experts may be spared for HCN group and other clients for exchange of knowledge.
- 2.5 Jointly conducting need-based short term and long term courses, seminars, and symposia on mutually agreed terms to serve students and industry.
- 2.6 Using good students and other external, internal trained people for industry requirements on mutually agreed terms.
- 2.7 Utilizing the infrastructures and facilities available at both the organizations in relevant areas of interest for mutual benefits under mutually agreed terms as part of projects under taken to clients and Industry.
- 2.8 Joint projects, both on short term and long term basis, which are of interest to HCN group and DNR CET will be identified and implemented on mutually agreed basis.
- 2.9 Conducting Job oriented courses, conducting Internal projects to students, taking up consulting services to serve industry, Deploying shortlisted students for placement purposes for internal and external requirements of HCN Group and global Clients.
- 2.10 Serving IT, Telecom, Energy, Electronics, Food, Education industry domains on mutually agreed terms and conditions based on industry requirements, on case to case to bases as part of this MOU.
- 2.11 Creating joint teams to bid projects, to market projects, to get clients / serve clients.
- 2.12 Creating environment for Research and development, consulting divisions for delivering high class innovative products and solutions to serve industry on mutually agreed terms.
- 2.13 Creating WIN - WIN Business model, CSR model, co-operative society model, NON profitable social responsibility models to serve people and Companies.

3. **Review and Monitoring:**

- 3.1 A committee consisting of members from HCN group and from DNR CET will meet periodically and oversee the operation of this MoU and resolve any issues that may emerge while serving industry and serving students.

4. **Confidentiality and IPR aspects:**

- 4.1 Each party shall be obliged to keep in strict confidence, and bind all of its employees / associates and subcontractors to keep in strict confidence all information received directly or indirectly from the other party under this MoU and shall not at any time, disclose such information to any third party without prior written consent of the other party.



PRINCIPAL  
D.N.R. College of Engg. & Tech  
BHIMAVARAM-534 20

10/10/24

- 4.2 The information shall be utilized for the specified purpose only for which it is meant.
- 4.3 Neither party shall disclose or publish or commercially utilize the details of the joint projects without the written consent of the other party.
- 4.4 In case a patentable invention is made by a student during the joint project work, his/her name will be included as one of the co inventors along with the other scientists who have contributed for the invention. HCN group will apply for the patent, own and maintain the patent as per its normal practice.
- 4.5 Capacity builders of this MOU or experts created or team members involved in projects and other services should serve HCN group Contract agreement conditions as they are tuned to meet industry based on clients projects taken up or list of companies who are partnered for campus recruitment based on industry consulting / placement practices.

**5. Financial Commitment and Duration of the MoU.**

- 5.1 Financial commitments, if any, will be evaluated and mutually agreed on a case to case basis for projects undertaken, industry consulting services, and placement services and other revenue generating activities as part of incubation and consulting activities, operated in incubation center.
- 5.2 Investments will be made jointly based on projects requirements and other activities on mutually agreed bases depending upon operations requirements to operate incubation center, R & D center, Incubation Center, Start up center.
- 5.3 For training and certification activity revenues from fees collected from students are shared based on sixty and forty percent bases.
- 5.4 This MoU will be in force for a period of Three Years from the date of signing. Renewal / Amendments to the MoU will be on mutually agreed terms between HCN group and DNR CET. This MOU is executed based on mutual trust and faith of all capacity builders.

For  
DNR College of Engineering & Technology  
Bhimavaram

For  
HCN Group and Associates  
Hyderabad



Lead Partner  
HCN Group and Associates, Hyd.

Principal  
DNR CET, BHIMAVARAM  
**PRINCIPAL**  
D.N.R. College of Engg. & Tech  
BHIMAVARAM-534 202

## MEMORANDUM OF UNDERSTANDING (MOU)

This Memorandum of Understanding is made and executed at Hyderabad on the 1<sup>st</sup> Jun, 2015. This MOU signifies a statement of intent to collaborate

M/s. **COIGN CONSULTANTS PVT.LTD.**, having corporate office address situated at S11, 3<sup>rd</sup> Floor, Ballad Estates, Opp: ISO Junior College, Tarnaka, Secunderabad – 500017 represented by Mr. Durga Naveen Kumar Kandregula, S/o: K Satyanarayana, aged 31yrs, R/o: Plot no:117, Lane No:6, Hastinapuram Central, Shirdi Sai Nagar Colony, Vasalinagar PO, Hyderabad-500 079 . M/s. COIGN CONSULTANTS Pvt. Ltd., a leading software development & technology training company for the purpose of enriching the technical education process and to jointly work for enhancing the quality of education imparted to students of Computer Science and Engineering and Information Technology discipline herein after called the **FIRST PARTY**

**AND**

DNR College of Engineering & Technology (DNR CET) was established in the year 2010 at DNR College Campus, Balusumudi, Bhimavaram, and West Godavari District. Is approved by AICTE and affiliated to JNTUK, Kakinada is **SECOND PARTY**



## Terms & Conditions:

### **1. Nature of Relationship**

- 1.1. This MOU is for collaboration between both parties, for mutual benefit, for many purposes set out in Annexure – I to enhance the quality of the educational experience for Academic Year 2015- 2017 B.Tech CSE students of the college.
- 1.2. Both parties shall take all reasonable steps to ensure successful completion of the collaboration and cooperate with each other in duly carrying out the obligation agreed upon.
- 1.3. All the Projects to be completed in 30 days at any cost without any delay.

## ANNEXURE – I

### **PURPOSE/SCOPE OF THE COLLABORATION:**

1. COIGN will undertake Project Training for B tech students of CSE and carry out the project work under the joint guidance of COLLEGE for full day with in the college premises only.
2. College will extend the services of their library, laboratories with Computers in fully functional state, Internet facilities for training and development on various Technologies.
3. College should provide Transport facility (BUS) & Food for all the trainers throughout the training period.
4. All the Required software's for project work will be provided by COIGN only but not by the college.

### **Workshops and Certification programs**

COIGN and DNR CET will jointly conduct training programs, workshops, and certification programs for the Students, and Faculty.

### **Execution Terms:**

- College should make sure that classes will not be disturbed without any prior information.
- College should make sure that Students attend the classes regularly.
- College should provide Projector, Mic facilities.
- All the computers should have Internet facility.
- Once the Project Titles are fixed, no changes to be made by college.
- College should provide a POC in the form of Project Coordinator for regular monitoring of the module.
- COIGN should make sure that all the projects are executed in time according to the schedule given by the college.
- COIGN should provide Quality Trainers at the college premises throughout the entire training.
- Once a student batch fixes upon a Project, changes should not be made later on.



- Each student must be given a Student Workbook as per discussions made earlier and the entire batches will be given a Student Activity Log in common from COIGN.
- Regular Monitoring will be made by the Project Coordinators at and Instructors or resource persons from COIGN must strictly abide by the suggestions made by the Institute.
- The project co coordinator should give daily report to the HOD of the Department about the attendance and project status.
- Clear schedule of project from day 1 should be given and it is followed strictly.

- 1) Payment to COIGN CONSULTANTS PVT.LTD will be paid through 'Cheque Payment only' OR the hand to the project co-coordinator in person.
- 2) Project Training 50% of the fee amount to be paid after the MOU is signed and 1 week of project classes, another 30% on the Half-way to Project completion and the rest 20% on the successful completion of Projects execution and on the agreed projects 20% to the college only.
- 3) Completion of the training program is assured with the following guidelines:
  1. Completion of project
  2. Fulfillment of the condition laid by HOD/project coordinator. Conditions are :
    - a. Execution of code for each project
    - b. Complete Project documentation handed over to the students
    - c. Topics and Assignments covered in the course.

For M/s COIGN CONSULTANTS PVT.LTD

*P. Sri Shilpa*  
Hyderabad.



*[Handwritten Signature]*  
for D.N.R College of Engineering & Technology

Bhimavaram

PRINCIPAL

D.N.R. College of Engg. & Tech.

BHIMAVARAM-534 202





# DESIGN LABS

*Learn Design the Right Way*

Plot - A-31, H.No. 37-74/2, J.J. Nagar Colony, Near Nerredmet 'X' Road, Sainikpuri Post, Secunderabad - 500 094. Ph: 040-2711 5024, Mob: 984871124 E-mail: designlabshyd@gmail.com

## AGREEMENT FOR CONDUCTING CAD TRAINING & CERTIFICATIONS

Between  
DNR COLLEGE OF ENGINEERING AND TECHNOLOGY, BHIMAVARAM  
And  
DESIGNLABS, HYDERABAD

This agreement is made on 27<sup>th</sup> July, 2015 between DNR COLLEGE OF ENGINEERING AND TECHNOLOGY, BHIMAVARAM and Design Labs, Hyderabad.

DNR COLLEGE OF ENGINEERING AND TECHNOLOGY, BHIMAVARAM is a leading educational institute in Himavaram region providing various ENGINEERING COURSES degree program accredited by UGC/AICTE. Hereinafter referred as "INSTITUTE"

And

Design Labs having its office at Plot A-31, H.No.37-74/2, J J Nagar Colony, Sainikpuri Post, Near Nerredmet X Roads, Secunderabad Hyderabad - 500094. Design Labs is specializes in conducting training on various CAD Software Solutions including Autodesk-AutoCAD, Autodesk-Revit Architecture, Revit Structures, Revit MEP, Autodesk 3DS Max Design, Autodesk Inventor etc.

1. Now therefore both the parties hereby agree as follows:

- 1.1 TRAINING CENTRE will conduct various CAD courses for students of INSTITUTE at Institute's premise by providing specialized Faculty.
- 1.2 Both parties will work toward creating better awareness and protects of CAD Software for better employability of participants at INSTITUTE.
- 1.3 TRAINING CENTRE in consultation with INSTITUTE. Will create and refine Courses as per current CAD Software program and industry demand and accreditation requirement.
- 1.4 Course Name / duration / curriculum will be as per ANNEXURE - I
- 1.5 Course fee & reimbursement will be as per ANNEXURE - II



AUTODESK AUTHORISED ACADEMIC PARTNER

# DESIGN LABS

*Learn Design the Right Way*

Plot - A-31, H.No. 17-74/2, 11, Nagar Colony, Near Meridimet 'X' Road, Sainikpuri Post,  
Secunderabad - 500 094, Ph: 040 2711 5024, Mob: 9988221124 E-mail: designlabshyd@gmail.com

## 2. Responsibility of Training Centre

- 2.1 Provide faculty with requisite knowledge and experience in teaching the CAD Courses. TRAINING CENTRE will ensure substitute faculty of similar specialization, as per requirement
- 2.2 TRAINING CENTRE will conduct certification for the students as part of the training program.

## 3. Responsibility of the Institute

- 3.1 Provide requisite infrastructure to conduct course, including but not limited to, classrooms, Computer Hardware/Software, Computer Projector, black / white board, power, power backup, Other utilities, etc.
- 3.2 INSTITUTE will register students in Course by adequate information to all relevant engineering Streams.
- 3.3 INSTITUTE will collect the course fee or any other fee pursuant to this Agreement from Participating students in advance. INSTITUTE will facilitate the collection of fees on behalf of Students.
- 3.4 Reimburse fee & taxes as / applicable to TRAINING CENTRE as per agreed terms.
- 3.5 Ensure that all the participating students attend Course Classes as per schedule and all Required infrastructure is made available for uninterrupted classes.
- 3.6 Institute would ensure that all students are regular in attendance and irregular students Need to dropout / rescheduled in next batch without any reimbursement of fees.
- 3.7 The TRAINING CENTRE may be designated as Autodesk Authorized Training.

## 4. Duration for This Agreement

- 4.1 The duration of this Agreement shall be for a period of 3 years from the date of signing and if not renewed or amended in writing the same shall be considered as expired and/or Terminated.

## 5. Termination

- 5.1 This agreement shall take effect immediately on the execution of these presents. This agreement can be terminated by any party by a written letter giving one (1) month notice period.
- 5.2 Upon expiry of the notice period this agreement will be terminated & both the parties will settle their accounts within one month of termination of this agreement.
- 5.3 Any notice request or other communication required or permitted to be given or made under this agreement to INSTITUTE or TRAINING CENTER shall be in writing. Such notice or request shall have been given or made when it shall have been delivered by hand, airmail with a copy by facsimile, to the party to which it is addressed at such party's address specified below or at such other address as such party shall have designed by notice to the party for giving such notice or making such request:



 AUTODESK AUTHORISED ACADEMIC PARTNER

# DESIGN LABS

Learn Design the Right Way

Plot - A-31, H.No. 37-74/2, J.J. Nagar Colony, Near Nerredmet 'X' Road, Sainikpuri Post, Secunderabad - 500 094. Ph: 040-2711 5024, Mob: 9848721124 E-mail: designlabshyd@gmail.com

DNR COLLEGE OF ENGINEERING AND TECHNOLOGY, Balusumudi, BHIMAVARAM - 2

Plot A-31, H.No.37-74/2, J J Nagar Colony, Near Nerredmet X Roads, Sainikpuri Post, Secunderabad, Hyderabad - 500094

5.4 Except as otherwise specifically provided here in this agreement, shall bind and inure to the benefit of each party's successors & permitted assigns.

5.5 The parties hereto acting themselves or through representatives duly authorized, have caused this agreement to be signed in their respective names as of the day & year written above.

  
(Dr U Ranga Raju)  
Principal, DNR College of Engineering and Technology  
Bhimavaram



  
(Madali Bhaskara Rao)  
Manager  
Design Labs



Witness: 

M.K.M.V.Ratnam  
HOD, Civil, DNR College of Engineering



AUTODESK AUTHORISED ACADEMIC PARTNER



## MEMORANDUM OF UNDERSTANDING (MOU)

This Memorandum of Understanding ("MOU") is executed on this SIXTH day of DECEMBER 2016 between:

DSNM Global Solutions represented by its Principal having its registered office at, Beside Ganesh Mahal, Upstairs venkata ramana eye clinic, kothapet, main road, Guntur - 522001, Andhra Pradesh India herein after called Party - I

And

DNR College of Engineering and Technology, Bhimavaram represented by its Principal, DNR College of Engineering and Technology, Balusumudi, Bhimavaram - 534202, Andhra Pradesh, India herein after called party - II

### **Responsibilities of Party -- I**

1. To provide industrial exposure to the students of party - II by way of internships/Project Works/Industrial Visits etc to the extent of feasibility and availability.
2. To nominate experts to deliver special lectures to the students of party - II on mutual agreement of both parties
3. To Provide industry Orientation / Practical Training to the faculty & Staff of Engineering Disciplines of Party - 2 on mutual agreement of both the parties.
4. To provide necessary support to the extent of feasibility of improvement of the quality of education imparted by party - 2 on mutual agreement of both parties.
5. To provide suggestions from an industry perspective for design/modification of course curriculum of the post Graduate Degree / Degree/Diploma/ Certificate programs run by party.

6. To undertake the identification of the development projects, fixation of time frame and allocation of resources including financial to the extent of feasibility.

7. To undertake joint R&D and consultancy projects with the faculty of party – II and involvement of specialists at National and International Level whenever possible.

8. To allow access to designated staff and students of party II to visit the premises of party I in connection with industry orientation programs.

9. To give industry related problem statements of the students of party – II to provide solutions under the mentorship of faculty of DNRCE and experts from DSNM Global Solutions

10. To Provide training for the faculty of party – II at DSNM Global Solutions

#### Responsibilities of party – II

1. To incorporate the mutually agreed suggestions made by party – I for improvement of the quality of the education imparted.

2. To take necessary steps to implement the suggestions made by party – I for design and modifications of the curriculum of its post graduate / Degree/Diploma/ Certificate Programs and will also conduct the suggested bridge courses to make its graduates industry ready.

3. To assign the students, staff and faculty for any of the mutually agreed joint projects.

4. To Provide the required support for survey, design, testing and methods of evaluation for the mutually agreed development projects.

5. To offer special lectures and training programs for the benefit of the staff and Engineers of Party – I on mutually agreed terms.

6. To organize certificate and diploma programs for the engineers of party I as per the mutually agreed curriculum. The timing, duration of the course and the financial aspects will be jointly worked out by the two parties.

#### Joint Responsibilities:

1. Areas cooperation / collaboration will be identified jointly.

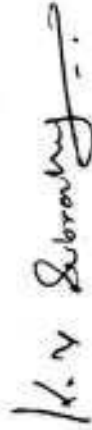
2. For each area of cooperation specific projects will also be identified. The project title and the scope of work will be discussed and decided between both the coordinators and a preliminary project report indicating the scope, resources, facilities, test and evaluation, etc., will be prepared and signed by both the parties.

3. Both the parties to maintain confidentiality of information and the relapse of any information will be with mutual agreement of both parties.
4. Neither party shall have any liability except what is expressly mentioned herein.
5. While undertaking a joint project the expertise, software, hardware, data, etc. available with either party will be made available for completion of the project.
6. Mutually agree and create development plans for students at DNR CET for potential opportunities for employment in the engineering services industry, thereby increasing the employability factor for the student community.
7. This MOU is valid for a period of three years from the date of execution and can be terminated with the consent of the either party with three months prior notice and written information without any liability on each other.
8. The address of correspondence between two parties will be as under :

(Representative of DSNM Global Solutions)  
DSNM Global Solutions  
Beside Ganesh Mahal,  
Upstairs Venkata ramana eye clinic  
Kothapet, main road  
Guntur-522001  
Andhra Pradesh

Dr.U.Ranga Raju  
Principal  
DNR College of Engineering & Technology  
Balusumudi  
Bhimavaram – 534202  
Andhra Pradesh  
dnrcet@gmail.com

Signed



(Representative of DSNM Global Solutions)

Signed



(Dr. U. Ranga Raju)

Witness:

1. 
2. 



**WEBCOGNIZE**  
PERCEIVE YOUR BEST WEB SOLUTIONS

WebCognize Softech Pvt. Ltd.  
Office Address: 511, 3rd Floor,  
Ballad Estate, Tarnaka  
Secunderabad - 500017, Telangana  
Ph: +91924 681 8842 (INDIA)  
+ (252) 305 1179 (us)  
Email: info@webcognize.com  
Website: www.webcognize.com

## MEMORANDUM OF UNDERSTANDING (MOU)

Vishakhapatnam,

1st Jun 2016

This Memorandum of Understanding is made and executed at Hyderabad on the 1st Jun 2016. This MOU signifies a statement of intent for collaboration between

**M/s. WebCognize Softech** having corporate office address situated at Siripuram Circle, Balaji Nagar, Siripuram, Visakhapatnam, Andhra Pradesh 531003 represented by Mr. G.Pavan Kumar, S/o Late. G. G. K. Murthy, aged 35 years, R/o: Plot no:117, Line No:6, Hastinapuram Central, Shirdi Sai Nagar Colony, Vaisalinagar PO, Hyderabad-500 079. /s. WebCognize Softech., a leading software & technology training company for the purpose of enriching the technical education process and to jointly work for enhancing the quality of education imparted to students of B-Tech discipline herein after called the **FIRST PARTY**

**AND**

**DNR College of Engineering & Technology** (DNR CET) was established in the year 2010 at DNR College Campus, Balusumudi, Bhimavaram, an West Godavari District. Is approved by AICTE and affiliated to JNTUK, Kakinada is **SECOND PART**

### **Terms & Conditions:**

#### **1. Nature of Relationship**

- a) This MOU is for collaboration between both parties, for mutual benefit, for many purposes to enhance the quality of the educational experience for students of the college.
- b) This MOU shall be valid for two years from the date of signing of MOU and each party shall be at full liberty to terminate the collaboration with a notice period of 1 month.
- c) Both parties shall take all reasonable steps to ensure successful completion of the collaboration and cooperate with each other in duly carrying out the obligation agreed upon.

- d) The second party shall provide all the necessary facilities such as infrastructure, Network and Internet Access required for education and training as training is conducted in the college.

## 2. Mutual obligation

- a) This Collaboration shall not be exclusive to both parties and shall not disallow each party from having similar collaboration with others. Except as expressly stated in this MOU, there shall be no obligation on any party to compensate the other in any manner to make any claim.
- b) Each party shall respect the others intellectual property (IP) and shall not use any trade name, trade mark, symbol or designation belonging to the other, without prior written approval. No party shall hold out as an agent or representative of the other or create any liability for the other.
- c) Both parties shall maintain confidentiality about any information, plans, discussions, strategies or any material which shall be deemed to be confidential and marked accordingly.
- d) Both the Parties should not interact with faculties provided by each other except for the purpose of the training program and should not hire or offer any other financial proposals to the aforesaid during the period of training program and for one year after completion of the training.

## 3. Limitations and Warranties

- a) Each party shall ensure that the other is not put to any liability for any actions of the one party.
- b) Each party represents that they have the full power and authority to enter into this MOU in general.

## 4. General

- a) Both parties will designate a representative from each side who will be the primary point of contact on behalf of that party.
- b) WEBCOGNIZE SOFTECH will provide the list of faculties who will be involved in the training program.
- c) WEBCOGNIZE SOFTECH will provide schedules for all the training programs.



d) College will provide the Labs with Internet facility for the conduction of the project training for the students.

e) WEBCOGNIZE SOFTECH will be responsible for smooth handling of the college properties like Projector, MIC, Sound systems and WEBCOGNIZE SOFTECH will be held responsible for repairing the same in case of any damage.

f) Both parties are responsible for taking and maintaining the attendance of the students for the training program.

g) Both parties shall not use the name of the other in any advertisement or make any public announcement without the prior written approval of the other.

h) Any dispute under this MOU will be settled in Hyderabad through arbitration, if necessary.

In witness where both the parties have set their hands to this MOU on the 1<sup>st</sup> Jun 2016 at Vishakapatnam.

**Note:**

- Details of the module is given in the Annexure -- 1
- The mode of Training will be discussed and agreed based on industry requirement in that year.

**5. Performance Factor**

The contract will be renewed for the next year only if WEBCOGNIZE SOFTECH meets the below mentioned performance criteria:

- a. At the end of training the college will be collect the feedback from the student, WEBCOGNIZE SOFTECH should attain a feedback of GOOD and above from at least 85% of the students.
- b. All appointed trainers should be regular and experts in their subject matter.
- c. Hand holding and continuous guidance to be provided by the trainers to students to excel.

**6. Termination of Contract:**

- a. This contract will be terminated based on the consensus of both parties.
- b. If the contract is terminated, payment due for non-completion hours worked till that point of time must be paid to the First Party i.e. training provider WEBCOGNIZE SOFTECH Pvt. Ltd without fail.

**AGREED AND ACCEPTED**

FOR WEBCOGNIZE SOFTECH PVT LTD.

Date: \_\_\_\_\_



FOR DNR COLLEGE OF ENGINEERING AND TECHNOLOGY  
**PRINCIPAL**  
D.N.R.College of Engg. & Tech.  
BHIMAVARAM-534 202.

Date: \_\_\_\_\_





## **Memorandum of Understanding**

*Between*

**Matchwell Technology Solutions**

**Visakhapatnam**

*and*

**DNR College of Engineering & Technology**

**Bhimavaram**



Date : 20-06-2016

Visakhapatnam

**Matchwell Technology Solutions (MTS)** herein called first party represented by **R.Srinivasa Rao**, Center Head, Visakhapatnam-branch

**DNR College of Engineering (DNR CET)** herein called as second party, represented by **Sri Dr.U RANGARAJU**, Head of the Institution, DNR College of Engineering&Tech, Bhimavaram

And the terms of MOU are addressed hereunder

1. Both the parties are agreed to organize the training for the students of CSE on Technology with projects for 2-years from the date of MOU
2. Duration of the Training is 30 Working Days, 6 hrs per day as per the syllabus agreed by both the parties
3. MTS provides Resource Persons(1:30) to train the students on Technology with Projects (Java) as per syllabus (enclosure-1) agreed by both the parties
4. Minimum of 90 students are to be provided by DNR CET, Each Batch consists minimum of 5 members
5. DNR CET has to provide necessary Infrastructure like LAB, Power Supply(uninterrupted), LCD projector and DNR CET need not provide food and accommodation for the trainers during the period of Training
6. MTS provides the necessary software for all the Batches
7. 20 projects will be made by the each batch under our guidance using Respective software /hardware components
8. Certificates will be provided by MTS to each participant

Cont...3



9. 25% fee should be paid to MTS on the first day of the program and 35% of the amount at middle of Training program and rest of the amount will be paid to MTS after completion of the training
10. Duration of the Training is 30 Days. Training session for each batch need to be extended by MTS incase prescribed syllabus is not completed within the given schedule .
11. No changes will be entertained in the MOU, once the MOU is signed by both the parties

**R.Srinivasa Rao**  
Center Head  
Matchwell Technology Solutions



**Dr.U Rangaraju**  
Principal  
DNR College of Engineering & Technology



**PRINCIPAL**  
D.N.R.College of Engg. & Tech.  
BHIMAVARAM-534 202.



## MEMORANDUM OF UNDERSTANDING

BETWEEN

DNR COLLEGE OF ENGINEERING AND TECHNOLOGY  
BALITSOLEA,  
BIRANGUNYAN  
PUNJAB, INDIA  
ANDHRA PRADESH

VARUN SAHU  
D No. 11-3-112/2nd Cross, Cross,  
Vijayawada  
PIN CODE: 520011  
ANDHRA PRADESH



**VARUN**  
MOTORS  
SAHU & CO  
INDIA

This Memorandum of understanding (MoU) is entered into as of 09<sup>th</sup> January 2016, by and between the DNR College of Engineering and Technology and Varun Motors.

The partners have entered in to this MoU because they:

- ❖ RECOGNIZE the mutual interest in the fields of training and development and dissemination of knowledge.
- ❖ RECOGNIZE the importance of institution role in promoting industry collaboration and increased contribution to social development.
- ❖ RECOGNIZE the importance of the industry partner within its field of expertise.

This MoU will enable the parties to:

- ❖ FOSTER collaboration between institution and industry.
- ❖ STRENGTHEN the innovative capacities of local industries and advance industry.
- ❖ PROVIDE universities access to industrial environments for applied and problem-based activities.

The parties hereby agree to establish collaboration according to terms and conditions set out in the articles following hereunder:

### ARTICLE I: SCOPE OF THE COLLABORATION

The general purpose of this MoU is to facilitate industry and technical cooperation between the parties hereunder based upon the principles of mutual benefit and they may include the following general cooperation areas:

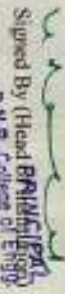
- ❖ Joint industry activities.
- ❖ Exchange of visiting experts for the purpose of sharing experimental based knowledge.
- ❖ Discussion for the exchange of facilities and equipment for collaborative learning based on the policies of both entities.
- ❖ Exchange of information on relevant subjects and potential joint projects where possible and appropriate.
- ❖ Extend invitations for attending technical meetings as well as national and international conferences.

**ARTICLE II: THE AGREEMENT**

1. At DNR College of Engineering and Technology, this MoU will be administered by Dr. U. Rangaraju, PRINCIPAL, DNR College of Engineering and Technology, At \_\_\_\_\_ This MoU will be administered by \_\_\_\_\_
2. This MoU may also involve parties by mutual consent, which may be added later by written addendum to this MoU.
3. The parties may enter into specific agreements under authority of this MoU to clarify and define the nature, extent and terms of operation for the proposed collaborations, including intellectual property ownership and funding issues.

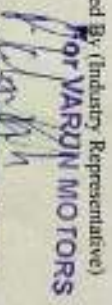
**ARTICLE III: GENERAL TERMS**

- I. This MoU is not intended to, and does not create any right, benefit, or trust responsibility, substantive or procedural, enforceable at law or equity, by either party, its officers, employees, or agents against the other party, its officers, employees, or agents.
- II. Nothing in this MoU obligates either party to commit or transfer any funds, assets, or other resources in support of projects or activities between the parties unless expressly stated in this agreement.



Signed By (Head **BRIMAVARAM** Engg. & Tech.  
D.N.R. College of Engg.  
Dr. Ranga Raju **BRIMAVARAM** 534 202.

**Principal**  
DNR COLLEGE OF ENGINEERING AND TECHNOLOGY  
BALISUMUDI,  
BRIMAVARAM  
PINCODE: 534202  
ANDHRA PRADESH



Signed By: (Industry Representative)  
**For VARUN MOTORS**  
VABUNABABU, Senior Signatory,  
D no: 1-2-172, Janta Chetu Centre,  
Vijayawada  
PINCODE: 520001  
ANDHRA PRADESH



## MEMORANDUM OF UNDERSTANDING BETWEEN

DNR COLLEGE OF ENGINEERING AND TECHNOLOGY  
BALUSUMUDI,  
BHIMAVARAM  
PINCODE: 534202  
ANDHRA PRADESH

VARUN BAJAJ RE  
D no: 11-2-12, Zanda Chettu Centre,  
Vijayawada  
PINCODE: 520001  
ANDHRA PRADESH

This Memorandum of understanding (MoU) is entered into as of 09<sup>th</sup> January 2016, by and between the DNR College of Engineering and Technology and Varun motors.

The partners have entered in to this MoU because they:

- ❖ RECOGNIZE the mutual interest in the fields of training and development and dissemination of knowledge.
- ❖ RECOGNIZE the importance of institution role in promoting industry collaboration and increased contribution to social development.
- ❖ RECOGNIZE the importance of the industry partner within its field of expertise.

This MoU will enable the parties to:

- ❖ FOSTER collaboration between institution and industry.
- ❖ STRENGTHEN the innovative capacities of local industries and advance industry.
- ❖ PROVIDE universities access to industrial environments for applied and problem-based activities.

The parties hereby agree to establish collaboration according to terms and conditions set out in the articles following hereunder:

### ARTICLE I: SCOPE OF THE COLLABORATION

The general purpose of this MoU is to facilitate industry and technical cooperation between the parties hereunder based upon the principles of mutual benefit and they may include the following general cooperation areas.


- ❖ Joint industry activities.
- ❖ Exchange of visiting experts for the purpose of sharing experimental based knowledge.
- ❖ Discussion for the exchange of facilities and equipment for collaborative learning based on the policies of both entities.
- ❖ Exchange of information on relevant subjects and potential joint projects where possible and appropriate.
- ❖ Extend invitations for attending technical meetings as well as national and international conferences.

## ARTICLE II: THE AGREEMENT

1. At DNR College of Engineering and Technology, this MoU will be administrated by Dr.U.RangaRaju, PRINCIPAL, DNR College of Engineering and Technology, At \_\_\_\_\_ . This MOU will be administrated by \_\_\_\_\_.
2. This MoU may also involve parties by mutual consent, which may be added later by written addendum to this MOU.
3. The parties may enter into specific agreements under authority of this MoU to clarify and define the nature, extent and terms of operation for the proposed collaborations, including intellectual property ownership and funding issues.

## ARTICLE III: GENERAL TERMS

- I. This MoU is not intended to, and does not create any right, benefit, or trust responsibility, substantive or procedural, enforceable at law or equity, by either party, its officers, employees, or agents against the other party, its officers, employees, or agents.
- II. Nothing in this MoU obligates either party to commit or transfer any funds, assets, or other resources in support of projects or activities between the parties unless expressly started in this agreement.

  
Signed By (Head of Institution)  
**PRINCIPAL**  
D.N.R. College of Engg. & Tech.  
BHIMAVARAM-534 202.

**Dr.Ranga Raju**  
**Principal**  
DNR COLLEGE OF ENGINEERING AND TECHNOLOGY  
BALUSUMUDI,  
BHIMAVARAM  
PINCODE: 534202  
ANDHRA PRADESH

Signed By (Industry Representative)  
**For VARUN MOTORS**  
  
VARUN RAJU  
D no:11-2-12, Andhra Gridra Centre,  
Vijayawada  
PINCODE: 520001  
ANDHRA PRADESH





## MEMORANDUM OF UNDERSTANDING BETWEEN

DNR COLLEGE OF ENGINEERING AND TECHNOLOGY  
BALUSUMUDI, BHIMAVARAM  
WEST GODAVARI  
PINCODE: 534202  
ANDHRA PRADESH

VARUN TRUCKING  
562/58&6, KESARAPALLI,  
GANNAVARAM, KRISHNA DISTRICT,  
PINCODE: 521102  
ANDHRA PRADESH

This Memorandum of understanding (MoU) is entered into as of 09<sup>th</sup> January 2016, by and between the DNR College of Engineering and Technology and Varun motors.

The partners have entered in to this MoU because they:

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- ❖ RECOGNIZE the importance of institution role in promoting industry collaboration and increased contribution to social development.
- ❖ RECOGNIZE the importance of the industry partner within its field of expertise.

This MoU will enable the parties to:

- ❖ FOSTER collaboration between institution and industry.
- ❖ STRENGTHEN the innovative capacities of local industries and advance industry.
- ❖ PROVIDE universities access to industrial environments for applied and problem-based activities.

The parties hereby agree to establish collaboration according to terms and conditions set out in the articles following hereunder:

### ARTICLE I: SCOPE OF THE COLLABORATION

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- ❖ Joint industry activities.
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- ❖ Discussion for the exchange of facilities and equipment for collaborative learning based on the policies of both entities.
- ❖ Exchange of information on relevant subjects and potential joint projects where possible and appropriate.
- ❖ Extend invitations for attending technical meetings as well as national and international conferences.

**ARTICLE II: THE AGREEMENT**

1. At DNR College of Engineering and Technology, this MoU will be administered by Dr. U. Ranga Raja, PRINCIPAL, DNR College of Engineering and Technology, At \_\_\_\_\_, This MOU will be administered by \_\_\_\_\_
2. This MoU may also involve parties by mutual consent, which may be added later by written addendum to this MOU.
3. The parties may enter into specific agreements under authority of this MoU to clarify and define the nature, extent and terms of operation for the proposed collaborations, including intellectual property ownership and funding issues.

**ARTICLE III: GENERAL TERMS**

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- II. Nothing in this MoU obligates either party to commit or transfer any funds, assets, or other resources in support of projects or activities between the parties unless expressly stated in this agreement.

Signed By (Head of Institution)  
D.N.R. College of Engg. & Tech.  
**Dr. Ranga Raja BHIMAVARAM-534 202.**  
Principal  
DNR COLLEGE OF ENGINEERING AND TECHNOLOGY  
BALLISUMUDI, BHIMAVARAM  
WESTGODAVARI DISTRICT  
ANDHRA PRADESH

Signed By (Industry Representative)  
**FOR VARUN MOTORS**  
VARUN MOTORS Signatory  
56250006, KESARAPALLI,  
GANNAVARAM,  
KRISHNA DISTRICT  
ANDHRA PRADESH



## MEMORANDUM OF UNDERSTANDING

BETWEEN

DNR COLLEGE OF ENGINEERING AND TECHNOLOGY  
PALLISAMIDU, BHIMAVARAM  
WEST GODAVARI  
PINCODE: 52402  
ANDHRA PRADESH

VARUN TRUCKING  
40388A, KESARAPALLI,  
GANNAVARAM, KRISHNA DISTRICT,  
PINCODE: 521102  
ANDHRA PRADESH

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The partners have entered in to this MoU because they:

- ❖ RECOGNIZE the mutual interest in the fields of training and development and dissemination of knowledge.
- ❖ RECOGNIZE the importance of institution role in promoting industry collaboration and increased contribution to social development.
- ❖ RECOGNIZE the importance of the industry partner within its field of expertise.

This MoU will enable the parties to:

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The parties hereby agree to establish collaboration according to terms and conditions set out in the articles following hereunder:

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- ❖ Joint industry activities.
- ❖ Exchange of visiting experts for the purpose of sharing experimental based knowledge.
- ❖ Discussion for the exchange of facilities and equipment for collaborative learning based on the policies of both entities.
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Signed By (Head of Institution)  
**PRINCIPAL**

**Dr. Ranga Raju**, N.R. College of Engg. & Tech.  
BHIMAVARAM-534 202.

**Principal**  
DNR COLLEGE OF ENGINEERING AND TECHNOLOGY  
BALLISIMIDI, BHIMAVARAM  
WEST GODAVARI  
PINCODE: 534202  
ANDHRA PRADESH

Signed By (Industry Representative)  
**For VARUN MOTORS**

**NAKOVATHA Sridip** Signatory  
S/O: 586/6, KEERAPALLI,  
GANNAVARAM, KRISHNA DISTRICT,  
PINCODE: 521102  
ANDHRA PRADESH



## MEMORANDUM OF UNDERSTANDING BETWEEN

DNR COLLEGE OF ENGINEERING AND TECHNOLOGY  
BALUSUMUDI,  
BHIMAVARAM  
PINCODE: 534202  
ANDHRA PRADESH

VARUN Corporate Office  
6<sup>TH</sup> Floor, 7-8-1/1, Varun Towers  
Kasturba Marg, Visakhapatnam  
PINCODE: 521102  
ANDHRA PRADESH

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The partners have entered in to this MoU because they:

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The parties hereby agree to establish collaboration according to terms and conditions set out in the articles following hereunder:

### ARTICLE I: SCOPE OF THE COLLABORATION

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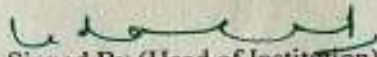
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- ❖ Exchange of visiting experts for the purpose of sharing experimental based knowledge.
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1. At DNR College of Engineering and Technology, this MoU will be administrated by Dr.U.RangaRaju, PRINCIPAL, DNR College of Engineering and Technology, At \_\_\_\_\_ . This MOU will be administrated by \_\_\_\_\_
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- II. Nothing in this MoU obligates either party to commit or transfer any funds, assets, or other resources in support of projects or activities between the parties unless expressly started in this agreement.


  
Signed By (Head of Institution)

**PRINCIPAL**  
D.N.R. College of Engg. & Tech.  
Principal  
BHIMAVARAM-534 202.

DNR COLLEGE OF ENGINEERING AND TECHNOLOGY  
BALUSUMUDI  
BHIMAVARAM  
PINCODE: 534202  
ANDHRA PRADESH

Signed By (Industry Representative)

For **VARUN MOTORS**

  
VARUN Corporate Office  
6<sup>TH</sup> FLOOR, 7841, Sign Towers  
Kasturba Marg, Visakhapatnam  
PINCODE: 521102  
ANDHRA PRADESH



**MEMORANDUM OF UNDERSTANDING (MOU)**

This Memorandum of Understanding ("MOU") is executed on this th rd day of Month 2017 between:

Dharani Engineering Services represented by its Director having its registered office at # flat 202, vital kalyan appartments, Malkajgiri, Hyderabad – 500047, Andhra Pradesh India herein after called Party - I

And

DNR College of Engineering and Technology, Bhimavaram represented by its Principal, DNR College of Engineering and Technology, Balusumudi, Bhimavaram – 534202, Andhra Pradesh, India herein after called party - II

**Responsibilities of Party – I**

1. To provide industrial exposure to the students of party – II by way of internships/Project Works/Industrial Visits etc to the extent of feasibility and availability.
2. To nominate experts to deliver special lectures to the students of party – II on mutual agreement of both parties
3. To Provide industry Orientation / Practical Training to the faculty & Staff of Engineering Disciplines of Party – 2 on mutual agreement of both the parties.
4. To provide necessary support to the extent of feasibility of improvement of the quality of education imparted by party -2 on mutual agreement of both parties.
5. To provide suggestions from an industry perspective for design/modification of course curriculum of the post Graduate Degree / Degree/Diploma/ Certificate programs run by party.
6. To undertake the identification of the development projects, fixation of time frame and allocation of resources including financial to the extent of feasibility.

7. To undertake joint R&D and consultancy projects with the faculty of party – ii and involvement of specialists at National and international Level whenever possible.

8. To allow access to designated staff and students of party II to visit the premises of party I in connection with industry orientation programs.

9. To give industry related problem statements of the students of party – II to provide solutions under the mentorship of faculty of DNRCE and experts from Dharani Engineering services

10. To Provide training for the faculty of party – II at Dharani Engineering services

#### Responsibilities of party – II

1. To incorporate the mutually agreed suggestions made by party – I for improvement of the quality of the education imparted.

2. To take necessary steps to implement the suggestions made by party – I for design and modifications of the curriculum of its post graduate / Degree/Diploma/ Certificate Programs and will also conduct the suggested bridge courses to make its graduates industry ready.

3. To assign the students, staff and faculty for any of the mutually agreed joint projects.

4. To Provide the required support for survey, design, testing and methods of evaluation for the mutually agreed development projects.

5. To offer special lectures and training programs for the benefit of the staff and Engineers of Party – I on mutually agreed terms.

6. To organize certificate and diploma programs for the engineers of party I as per the mutually agreed curriculum. The timing, duration of the course and the financial aspects will be jointly worked out by the two parties.

#### Joint Responsibilities:

1. Areas cooperation / collaboration will be identified jointly.

2. For each area of cooperation specific projects will also be identified. The project title and the scope of work will be discussed and decided between both the coordinators and a preliminary project report indicating the scope, resources, facilities, test and evaluation, etc., will be prepared and signed by both the parties.



3. Both the parties to maintain confidentiality of information and the release of any information will be with mutual agreement of both parties.

4. Neither party shall have any liability except what is expressly mentioned herein.

5. While undertaking a joint project the expertise, software, hardware, data, etc. available with either party will be made available for completion of the project.

6. Mutually agree and create development plans for students at DNR CET for potential opportunities for employment in the engineering services industry, thereby increasing the employability factor for the student community.

7. This MOU is valid for a period of three years from the date of execution and can be terminated with the consent of the either party with three months prior notice and written information without any liability on each other.

8. The address of correspondence between two parties will be as under :

(Representative of Dharani Engineering services)	Dr. U. Ranga Raju
Dharani Engineering Services	Principal
Flat No 202, Vittal kalyan appartments,	DNR College of Engineering & Technology
Malkajigiri	Balusumudi
Hyderabad-500047	Bhimavaram – 534202
Telangana	Andhra Pradesh
	dnrcet@gmail.com
Signed	Signed

  
(Representative of Dharani Engineering Services)

Witness:

1.   
2. 

  
(Dr. U. Ranga Raju)

## MEMORANDUM OF UNDERSTANDING (MOU)

This Memorandum of Understanding is made and executed at Hyderabad on the 1<sup>st</sup> Jun, 2017. This MOU signifies a statement of intent to collaborate.

M/s. **COIGN CONSULTANTS PVT.LTD.**, having corporate office address situated at S11, 3<sup>rd</sup> Floor, Ballad Estates, Opp: ISO Junior College, Tarnaka, Secunderabad – 500017 represented by Mr. Durga Naveen Kumar Kandregula, S/o: K Satyanarayana, aged 31yrs, R/o: Plot no:117, Lane No:6, Hastinapuram Central, Shirdi Sai Nagar Colony, Vasalinagar PO, Hyderabad-500 079 . M/s. COIGN CONSULTANTS Pvt. Ltd., a leading software development & technology training company for the purpose of enriching the technical education process and to jointly work for enhancing the quality of education imparted to students of Computer Science and Engineering and Information Technology discipline herein after called the **FIRST PARTY**

**AND**

DNR College of Engineering & Technology (DNCET) was established in the year 2010 at DNR College Campus, Balusumudi, Bhimavaram, and West Godavari District. Is approved by AICTE and affiliated to JNTUK, Kakinada is **SECOND PARTY**



## Terms & Conditions:

### **1. Nature of Relationship**

- 1.1. This MOU is for collaboration between both parties, for mutual benefit, for many purposes set out in Annexure – I to enhance the quality of the educational experience for Academic Year 2017- 2019 B.Tech CSE students of the college.
- 1.2. Both parties shall take all reasonable steps to ensure successful completion of the collaboration and cooperate with each other in duly carrying out the obligation agreed upon.
- 1.3. All the Projects to be completed in 30 days at any cost without any delay.

## ANNEXURE – I

### **PURPOSE/SCOPE OF THE COLLABORATION:**

1. COIGN will undertake Project Training for B tech students of CSE and carry out the project work under the joint guidance of COLLEGE for full day with in the college premises only.
2. College will extend the services of their library, laboratories with Computers in fully functional state, Internet facilities for training and development on various Technologies.
3. College should provide Transport facility (BUS) & Food for all the trainers throughout the training period.
4. All the Required software's for project work will be provided by COIGN only but not by the college.

### **Workshops and Certification programs**

COIGN and DNR CET will jointly conduct training programs, workshops, and certification programs for the Students, and Faculty.

### **Internships**

COIGN would conduct interviews and short-list students from DNR CET to do their internships at COIGN.

### **Execution Terms:**

- College should make sure that classes will not be disturbed without any prior information.
- College should make sure that Students attend the classes regularly.
- College should provide Projector, Mic facilities.
- All the computers should have Internet facility.
- Once the Project Titles are fixed, no changes to be made by college.
- College should provide a POC in the form of Project Coordinator for regular monitoring of the module.



- Each student must be given a Student Workbook as per discussions made earlier and the entire batches will be given a Student Activity Log in common from COIGN.
- Regular Monitoring will be made by the Project Coordinators at and Instructors or resource persons from COIGN must strictly abide by the suggestions made by the Institute.
- The project co coordinator should give daily report to the HOD of the Department about the attendance and project status.
- Clear schedule of project from day 1 should be given and it is followed strictly.

- 1) Payment to COIGN CONSULTANTS PVT.LTD will be paid through 'Cheque Payment only' OR the hand to the project co-coordinator in person.
- 2) Project Training 50% of the fee amount to be paid after the MOU is signed and 1 week of project classes, another 30% on the Half-way to Project completion and the rest 20% on the successful completion of Projects execution and on the agreed projects 20% to the college only.
- 3) Completion of the training program is assured with the following guidelines:
  1. Completion of project
  2. Fulfillment of the condition laid by HOD/project coordinator. Conditions are :
    - a. Execution of code for each project
    - b. Complete Project documentation handed over to the students
    - c. Topics and Assignments covered in the course

For M/s COIGN CONSULTANTS PVT.LTD

*K Sri Shilpa*  
Hyderabad.



*[Handwritten Signature]*  
for D.N.R College of Engineering & Technology

Bhimavaram

**PRINCIPAL**

D.N.R. College of Engg. & Tech  
BHIMAVARAM - 534 207.



**MEMORANDUM OF UNDERSTANDING**  
**BETWEEN**  
**DNR COLLEGE OF ENGINEERING & TECHNOLOGY**

**AND**

**Storm International Group Pty Ltd (SIG), Australia**

This Memorandum of Understanding is made between **DNR COLLEGE OF ENGINEERING & TECHNOLOGY**, Address : DNR college campus, Sri Rama Puram, Balasumudi, Bhimavaram, Andhra Pradesh 534202, hereinafter called as **Party A** and **Storm International Group Pty Ltd**, Address Global HQ : Level 11, 167 Queen Street, Melbourne, Victoria 3000, Australia, hereinafter called as **Party B** establish hereby a formal understanding of cooperation and friendship which is intended to recruit students abroad. Under this Memorandum of Understanding, the two parties will proceed to implement the following endeavors and exchanges of materials and personnel.

**Areas of Cooperation**

Cooperation shall be carried out for,

- a) Exchange of Faculty, Joint research and Academic Materials and other information with International institutions.
- b) Recruitment of students for Test Preparations(GRE/GMAT/IELTS/PTE)
- c) Recruitment of students to International Institutes

The terms of such mutual cooperation and activity that is implemented under the terms of this MOU shall be mutually discussed and agreed upon in writing by both parties prior to the initiation. The terms of the cooperation will be:

1. Introduction of Party A with International Institutes seeking collaboration on
  - Exchange of faculty members
  - Exchange of students
  - Joint research activities
  - Participation of seminars and academic meetings
  - Exchange of academic materials and other information
  - Twinning / Transfer programs

2. All Test Preparation training will be provided by Party B.

3. Test Preparation training includes GRE/GMAT/IELTS/PTE.

4. Party B will be providing 50% OFF on all the Test Preparation to Party A students.

5. The same offer would be provided for the recent year pass out students of Party A.

6. Party B will be recruiting students to International Universities in USA, Australia, Canada, New Zealand, UK and Europe.

7. Party B will be handling the complete admission process involved for the student to get admission into International Universities in USA, Australia, Canada, New Zealand, UK and Europe.

8. Party B will NOT be charging any service charges for USA, Australia, Canada, New Zealand and UK. Students may have to pay for the University Application fee and courier charges to the International Universities if applicable.

9. There will be service charges for recruitment to European Universities.

10. Party B will be giving 50% waiver on service charges for recruitment to European Institutes from Party A students.

11. This MoU is valid with all the four Party B offices located in Hyderabad (Himayath Nagar H. SR Nagar and Kukatpally) and Vijayawada and no other Party B offices or branches across India.

12. SIG Foundation Scholarship of 50% fee waiver of 1<sup>st</sup> year engineering fees for two students nominated by Party A.

#### Scope of the Cooperation

The areas of cooperation include, subject to mutual consent on any Test Preparation trainings offered at either Party A or any of the four Party B Training center as felt desirable and feasible on either side recruiting students abroad for their further education and that both sides can contribute to fostering and development of cooperative relationships between the two institutions. **Both the parties agree that there will not be any commercial terms on the cooperation.**

The assistance to be provided by Party A to Party B will be on recruiting students for Test Preparation training and recruiting students abroad for Higher Education.

The Memorandum of Understanding (MoU) shall remain in force for a period of three years from the date it is signed by the appropriate officials of the two parties. It may further be extended or amended with the written agreement of both parties. This MoU may be terminated by either party subject to the delivery of six months advance notice in writing.

This MoU will be executed in English language, and will be considered as originals.

**Authorized Representative  
of Party A**



Signature.....*[Handwritten Signature]*.....

Name: ...*DR. W. RANCI A. PASU*... Designation.....*PRINCIPAL*.....

Date: *30/10/17*

**Authorized Representative  
of Party B**



Signature.....*[Handwritten Signature]*.....

Name: ...*Namsi. Isiahma. Pa. Natarani*... Designation: ...*founder... &... Chairman*...

Date:



**PUJYA**  
SUPPORT DESK

# 303 Ashoka Plaza, Beside Hotel Golkonda,  
Masabtank, Hyderabad - 28, Telangana, India  
Phone: 888 (518) 4444, Email: info@pujya.com

## MEMORANDUM OF UNDERSTANDING

The Memorandum of understanding is between

**PUJYA Support Desk** with its registered office at # 303, Ashoka Plaza beside Hotel Golkonda, Masab tank Hyderabad, represented by **Mr. Dileep Tananki, Software Engineer** in his capacity as **Dileep** herein after referred to as **"The First Party"** which expression shall include its successors and assignees.

And

**M/s DNR College of Engineering and Technology, Sriramapuram, Balusumudi, Bhimavaram(M), West Godavari (Dt), Andhra Pradesh** represented by **Dr. U. Ranga Raju, Principal**, in his/ her capacity as 'DNR CET' here in after referred to as **"The Second Party"** which expression shall include it's successors and assignees.

The First Party is technical solution provider, managing complexities with unparalleled insight and resources focused on solution. The First Party from its inception brings team expertise maintains complete staff of professionals coupled with consulting, R & D, testing and evaluation, provides the competitive edge in all the areas of development.

The First Party's software development was established with an aim to ensure that Technical education becomes the engine of development and also responsive to the new innovations in technology. The First Party is committed to bring about high quality improvement in the technical solutions the requirement and expectations of the industry. The First Party with its superior attitude professionals manages to offer training and project work, which satisfies specific needs to complete with the best in the world.

The Second Party has expressed their interest to tie up with the First Party for conducting offline tests or Local Area Network (LAN) based tests for their students. The Second Party has all necessary infrastructure systems, equipment





And Whereas, after due deliberations and negotiations between the parties it is mutually agreed upon as follows:

1. That the First Party agrees to provide software & all technical support for conducting online tests in LAN as per the technical specifications mentioned by the second party as per the discussions that were happen on 29-03-2017.
2. That the First Party will also provide qualified professionals to impart the knowledge to the nominated people of second party at the time of installation of the software required for conducting mock online test.
3. The First Party will install the software in two different servers of Second Party and if the same software is to be installed in another LAN server, the Second party should get licenses from the First Party and should pay the necessary license fee for the extra licenses.
4. The license fee will be fixed by the First Party which would be revised from time to time.
5. The First Party agrees to provide technical support without any additional charges for one year from the date of installation of software.
6. The First party agrees to clear technical issues or difficulties if any involved within 48 hours from receiving the complaint in written or through E-Mail from the second party. For serious technical issue the maximum time for clearing the issue is 7 days.
7. The venue for the said training will be the M/s DNR College of Engineering and Technology, Sriramapuram, Balusumudi, Bhimavaram(M), West Godavari (Dt), Andhra Pradesh or in any of premises owned by Associates of Second party in Andhra Pradesh or Telangana states.
8. That The Second Party here by agrees to secure patent protection of any / all rights relating to any drawing, blue print or any other reproduction or any other data, or other documents or any other writing, copy of writing of any nature whatsoever pertaining to the course and the projects offered under this MOU and also limit the use of the aforesaid only to the participants who have enrolled.
9. The Second Party will be responsible to provide all necessary

infrastructure, systems, equipment's and software as the technology demands. The software, if any required, apart from what is available with Second Party shall be made available to First Party

10. The total license fee for installing the software with the committed modifications mentioned in para 1 to be paid by the Second party to First party is 60000/-.

11. That the payment of license fee from Second Party to First Party shall be made in two installments. 80% of amount shall be paid immediately after successful installation of software and remaining 20% shall be paid within 15 days from date of installation or on 15<sup>th</sup> day of date of installation.

12. Service Charges 5000/- rupees for field visit per candidate (Beyond Warranty period)

13. The Second party is agreed to pay the license fee with service tax.

14. The First party agreed that it should not provide license to any other engineering institution for the software that was supplied to Second party in the area of Bhimavaram mandal of West Godavari District. The First party agreed that if any such request comes from any other institutions residing in the surroundings of said area without disturbing the benefits of Second party the license of other products are provided.

The parties agree that the courts at Hyderabad will have exclusive jurisdiction in respect of any claim or dispute between the parties in connection with or arising out of this MOU including any dispute as to the existences or validity here of.

The Memorandum of Understanding is signed on 1<sup>st</sup> day of April 2017 on behalf of respective institutions by

First Party



Authorized Signatory

Second Party



Authorized Signatory

**ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION  
APSSDC – SIEMENS PROJECT**



**SIEMENS**  
*Ingenuity for life*

**MEMORANDUM OF UNDERSTANDING (MOU)**

**BETWEEN**

**ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION**

**AND**

**D N R COLLEGE OF ENGG. AND TECHNOLOGY - BHIMAVARAM**



**Skill Development, Entrepreneurship  
& Innovation Department (SDE&I. Dept.)  
Government of Andhra Pradesh  
Amaravati**



**AGREEMENT BETWEEN**

**ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION  
VIJAYAWADA**

**AND**

**D N R College of Engg. and Technology**

**DNR College Campus, Balusumudi, Bhimavaram, West Godavari  
District**



**PRESIDENT  
D.N.R. College Association  
BHIMAVARAM**

The Agreement is executed on this \_\_\_\_\_ day of \_\_\_\_\_ 2017 (Effective Date) by and between,

**ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION**, having its corporate office at 2<sup>nd</sup> Floor, NTR Administrative Block, PN Bus Station, Vijayawada - 520 013 herein after called the "APSSDC" (which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its successors and assigns) represented by the **M.D &CEO** of the first part;

And

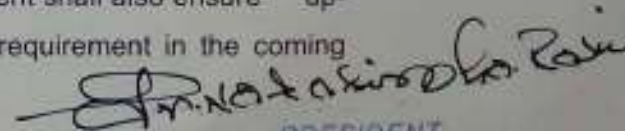
**D N R College of Engg. and Technology** having its corporate office at **DNR College Campus, Balusumudi, Bhimavaram, West Godavari District** herein after called "DNR CE, Bhimavaram" (which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its successors and assigns) represented by the **CHAIRMAN** of the second part;

APSSDC and DNR CE, Bhimavaram shall herein after be collectively referred to as Parties and individually as first/second Party.

**WHEREAS:**

The new state of Andhra Pradesh has come into existence after bifurcation of the erstwhile combined state of Andhra Pradesh in June-2014. In the process of fulfilling its commitment for formation of a Modern State, the State has initiated its endeavors, primarily on infrastructure building and rapid industrialization. To support this initiative, Government of Andhra Pradesh (GoAP) has identified manufacturing as a key area and is establishing clusters to nurture growth in vital sectors like Auto and Electronics by setting-up industrial corridors, Special Economic Zones (SEZs) etc., The immediate necessity for Industrialization is the manpower development. In the process of industrialization and infrastructure building, it is obligatory on the part of GoAP to simultaneously develop a large pool of skilled manpower to cater the needs of the industry and service sectors. In this endeavor, the State has earnestly decided to address the skill shortage which is much projected by the user Industry. The initiative of State-wide high priority for skill development shall also ensure up-gradation of skills. The sectors with largest manpower requirement in the coming



  
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D.N.R. College Association  
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years will be Manufacturing, Construction, Hospitality, Banking, Financial Services and Insurance and Information Technology/IT enabled services.

Eventually, the Skill Development has occupied the key focus area of GoAP. The process of developing large pool of skilled manpower has been envisaged in partnership with industry to make the skill development mission more industry relevant and self-sustainable. In the process of achieving these goals, the GoAP has incorporated APSSDC as a special corporate which shall strive for the appropriate and demand driven Skill Development.

APSSDC in its several meetings have discussed and decided to achieve the goal of skill development with participative approach of the stakeholders' viz. the Government, Industry, academic institutions, youth and all other stakeholders. This participative approach will go a long way in accomplishing the task in economical, appropriate proportions with relevance in the shortest period. The APSSDC would provide the extra infrastructural and HR development requirements in selected academic institutions. In this process, the APSSDC has selected some of the leading Engineering Colleges/Govt. Polytechnics/Industry associated training institutions for providing the infrastructural facilities additionally required for running the Skill Development programs. The APSSDC has selected the institutions through a properly constituted high power committee as constituted in G.O.Ms.No.8, SDE&I (Skills) Dept., Dt. 05.10.2015 and issued order vide G.O.Ms.No.5, SDE&I (Skills) Dept., Dt.25.04.2016 given in Annexure-I.

The APSSDC and **DNR CE, Bhimavaram** which is selected for **technical Skill Development Institute (t-SDI)** have mutually discussed and agreed to enter into this agreement as detailed hereinafter.

NOW, THEREFORE, in consideration of the mutual promises contained herein and other good and valuable consideration, the receipt of which is hereby acknowledged, the parties agree as follows:

## 2.1 DEFINITIONS:

In this Agreement, the following expressions shall have the meaning stated herein:



PRESIDENT  
D.N.R. College Association  
BHIMAVARAM

**"Agreement"** shall mean this agreement executed between APSSDC and DNR CE, Bhimavaram and shall include any written modifications thereof and the schedules attached hereto.

**"Applicable Law"** shall mean all the laws national and international, enacted or brought into force as the case may be and enforced by the GoI or GoAP as the case may be, and the regulations and notifications made there under and judgments, decrees, injunctions, writs and orders of any court of record, as may be in force and effect.

**"Centres of Excellence or CoE"** shall mean multi-skill focused Centres of Excellence (CoE) at reputed Engineering College in Automotive, Aerospace & Defence, Manufacturing and Shipbuilding. These Centres of Excellence identified by APSSDC will be established, maintained and run by DesignTech in active collaboration and assistance from SISW, as per the terms of this Agreement.

**"Effective Date"** shall mean the date mentioned at the beginning of this Agreement.

**"GoAP"** means the Government of Andhra Pradesh and any agency, authority (including any regulatory authority) department, inspectorate, ministry or statutory person (whether autonomous or not) (including any successor thereof) under the control and direction of the Government of Andhra Pradesh.

**"GoI"** means the Government of India and any of its duly authorised agency, authority, department, ministry or person (whether autonomous or not).

**"Relevant Authorities"** means the GoI or GoAP or any other regulatory authority appointed by GoI or GoAP having jurisdiction in relation to the subject matter of this Agreement under Applicable Law.

**"Skill Building Centres"** shall mean block or village level skill development centres connected with the COEs and t-SDIs over internet, where local students can access and learn out of the interactive digital courseware. Thereafter students come to a CoE or t-SDI to complete the practical sessions as necessary for the completion of the courses.



A large, handwritten signature in blue ink, which appears to be "S. N. Nataraj" or similar, written over the printed name of the President.

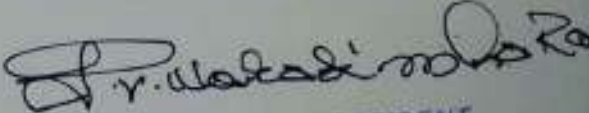
"t-SDI" shall mean technical-Skill Development Institutes that are focused on skilling students in technical vocational trades of Automotive, Electrical, Electronics, ICT, Manufacturing and Fabrication.

## 2.2 INTERPRETATION

In this Agreement, unless the context otherwise requires:

- a. Unless the context otherwise requires, a reference to the singular shall include a reference to the plural and vice-versa;
- b. Heading and bold typeface are inserted for convenience of reference only and shall not affect the meaning or construction of this Agreement;
- c. The words "include" or "including" shall be deemed to be qualified by a reference to 'without limitation';
- d. References to this Agreement or to any other agreement, deed or other instrument shall be construed as a reference to such agreement, deed, or other instrument as the same may from time to time be amended, varied or supplemented;
- e. A reference to a Clause or schedule is, unless indicated to the contrary, a reference to a clause or schedule of this Agreement;
- f. Words denoting a person shall include an individual, corporation, company, partnership, trust or other entity;
- g. References to dates and times shall be construed to be references to Indian dates and time;
- h. References to the word "days" shall, unless otherwise indicated, mean calendar days;
- i. The Annexures to this Agreement shall form an integral part of this Agreement and shall be read along with this Agreement;
- j. In addition to terms defined in Clause 2.1, certain other capitalized terms are defined elsewhere in this Agreement and whenever such terms are used in this Agreement, they shall have their respective defined meanings, unless the context expressly or by necessary implication otherwise requires;
- k. In the event of any inconsistency between the main body of this Agreement and an Annexure/ Schedule hereto, the provisions of the main body of this Agreement shall prevail;



  
PRESIDENT  
D.N.R. College Association  
BHIMAVARAM



- l. The terms and provisions of this Agreement, and the respective rights and obligations of the Parties under this Agreement, shall be binding upon, and inure to the benefit of, their respective successors and permitted assigns;
- m. The terms and provisions of this Agreement, and the respective rights and obligations of the Parties under this Agreement, shall be binding upon, and inure to the benefit of, their respective successors and permitted assigns, and
- n. In the event of conflict between translated version of this Agreement executed in vernacular language and English version, the English version of the Agreement shall prevail as to its interpretation.

### 3. SCOPE OF SERVICES / PROJECT

- a. To make qualitative improvements in imparting Technical Education by setting up or providing:
  - Infrastructure in college laboratories by adopting latest technologies in engineering design, manufacturing, analysis and management to serve the needs of all the industrial units;
  - Skill up-gradation of faculty by imparting training;
  - Update course curriculum to suit modern industrial practices;
  - Promote Research & Development and Innovation for existing Industries.
  - Centers of Excellence, Technical Skill Development Institutes, and Skill Building Centers to focus on training students in line with the latest Industry needs and make them more employable
- b. Promote Industry – Academia interfacing to make improvements in Technical Education System sustainable and in line with Industry requirements.
- c. Train students to improve employability - Improved placements of students in colleges and enable the students to compete in national employment market with better remuneration and professional growth.
- d. Enhance the reputation of Technical Institutions with improved academic ambience and State of Art facilities
- e. Create a pool of skilled manpower to cater to the current and future industrial and service sector needs;



A handwritten signature in black ink, appearing to read "S. N. Srinivasan", written in a cursive style.

**PRESIDENT**  
**D.N.R. College Association**  
**BHIMAVARAM**

#### 4. OBLIGATIONS OF THE FIRST PARTY

The APSSDC shall

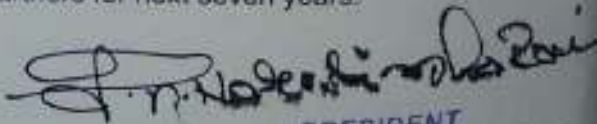
- Select reputed academic/Industrial Training Institutions through a procedure
- Provide a system for registration of trainees online and mapping of institutions and students in case of 50% of intake capacity allotted for outsiders
- Provide equipment with latest technology to fill up the gap required to suit the skill development training requirements
- Train the faculty in the required skill
- Identify and provide course curriculum to suit modern industrial practices
- Promote Research & Development and Innovation for existing Industries
- To get the evaluation done by third party of the Skill Development programs for assessing the impact with respect to quality and quantitative placements
- Exercise its right to cancel the permission now granted to the institutions in the event of not fulfilling their obligations.

#### 5. OBLIGATIONS OF THE SECOND PARTY

The Academic institution/Industrial Training Institution shall provide and follow the guidelines presented:

- the required area for setting up of the labs as per the specifications mentioned in Annexure-II,
- the necessary infrastructure as per the project specifications outlined in their proposal, including electricity, water, plumbing/ pneumatic piping, furniture and fixtures
- adequate security
- internet connectivity of required bandwidth
- equipment for training of identified trainers of the college/institution
- Training courses in collaboration with the industrial partners for first two years and with their handholding for third year and later to conduct the programs without support from industrial partners for next seven years.



  
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D.N.R. College Association  
BHIMAVARAM

- Maximum enrolment of their students for the APSSDC training programs within scope of this agreement.
- at least 50% of intake capacity to students of other colleges with residential facilities
- to follow the Guidelines and procedures prescribed/ as may be prescribed from time to time by the APSSDC for implementation
- to submit all reports and documents relating to progress of the CoEs / t-SDIs, Accounts, Audit, Procurement, Disbursement and Annual Work Plan, as specified at such frequency as may be required by 'THE FIRST PARTY'.
- 'THE FIRST PARTY' and 'THE SECOND PARTY' agree to accept the following Key Performance Indicators (KPIs):
  - Number of Skill Development programmes that are completed Vs Planned
  - Number of students with a Skill Development certificate Vs Planned
  - Number of students placed Vs Trained for Employability
  - Number of students enrolled for advanced Skill Development Programs Vs Planned
  - Revenue from Skill Development Programs Vs Revenue from other activities
- Institutions will face punitive action amounting to either exclusion from the Project and recovery of funds if any, provided to them till the date of their exclusion or curtailment of funding if found to be:
  - ❖ Charging capitation fee or indulging in any other malpractice
  - ❖ Provided false data in their reports
  - ❖ Unable to achieve targets set by APSSDC/themselves in Proposals consistently
  - ❖ Any non-compliance with the terms and conditions of this Agreement

#### 6. SHARING OF REVENUES GENERATED

- ❖ Sharing of Revenue generated shall be as per the guidelines issued by APSSDC from time to time



*[Handwritten Signature]*

PRESIDENT  
D.N.R. College Association  
BHIMAVARAM

## 7. MONITORING THE ACTIVITIES OF CoEs AND t-SDIs

The activities of CoEs and t-SDIs shall be regularly monitored through an IT monitoring system at state and institution level on a real time basis and also through the monitoring committee i.e. State Level Monitoring Committee at APSSDC and through the Local Board of Governors at the Institutional level.

### 7.1 State Level monitoring of the CoEs and t-SDIs

The State Level Monitoring Committee shall consists of

1. CEO APSSDC - Chairman
2. One Director from APSSDC Governing Board as Member
3. One representative from a Siemens CoE hosting institution
4. One representative from a t-SDI hosting institution
5. One nominee from Siemens Industry Software Limited (SISW) or DesignTech.
6. One nominee from private Engineering colleges association
7. One nominee from Industrial association like CII, FICCI, ASSOCHAM, NASSCOM.

#### Functions of State Level Monitoring Committee:

- Shall monitor and review the functioning of CoEs and t-SDIs at State Level and recommend corrective steps
- Shall conduct the meetings quarterly and give advice and directions for the effective functioning of CoEs and t-SDIs
- Shall resolve all issues arising during the implementation and operation of the project
- Plan new courses and finalize generic offering schedules keeping in view of skill gap studies and emerging industrial needs
- Planning and finalizing the Training of Trainers (ToT) programs for faculty and mentors
- Setting targets



A large, stylized handwritten signature in black ink, likely belonging to the President of the D.N.R. College Association.

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D.N.R. College Association  
BHIMAVARAM

- Any other issues related to implementation of skill development programs

#### 7.2 Local Board of Governance(BoG):

The BoG constituted by the selected institutions shall consists of

1. Principal/Director of hosting institute where CoE /t-SDI is installed
2. Concerned authority from each of the t-SDI institutions within the cluster in case of CoE. For t-SDI, concerned authority from CoE
3. APSSDC Representative
4. DesignTech Representative
5. Representatives of industry
6. Nominee of industries/labour department
7. Local Representative from Technical Education Dept.

#### Functions of Local Board of Governance:

- a. Shall oversee the implementation and operations of CoEs and t-SDIs
- b. Conduct review meeting once in a month with a thorough audit of facilities and program execution and communicate the minutes to State Level Committee
- c. Review the progress of training programs and send suggestions with respect to the existing and new programs to APSSDC
- d. Carryout promotional activities for local industry, unemployed youth and self-help groups.

#### 8. BREACH OF AGREEMENT& REMEDIAL PERIOD

In case the DNR CE, Bhimavaram, commits breach of any condition as laid down in this Agreement, the state level approval committee and/or government shall bring the same to the notice of DNR CE, Bhimavaram. In case the breach is not rectified within 30 days from the date of notice, as per the terms and spirit of this Agreement, APSSDC/ GoAP is authorized to take over the technical Skill Development Institute (t-SDI) along with the assets of the project and other fixed assets, except other liabilities of promoters and their employees.



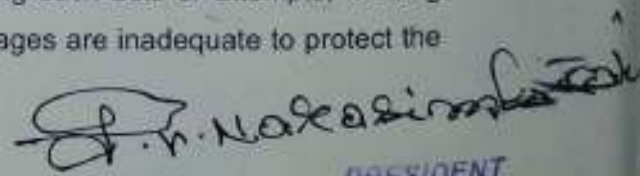
*S. P. Narasimha Rao*

## 9. CONFIDENTIAL INFORMATION

The parties recognize that in the course of providing the software and performing the services pursuant to this Agreement, all parties may have access to confidential information and trade secrets belonging to the other and each Party desires that such confidential information and trade secrets remain confidential. Each party agrees that all confidential information and trade secrets communicated to the other in any manner (the "Confidential Information"), will be used by the recipient party only for the purposes allowed by this Agreement. The other party's Confidential Information will not be disclosed by the recipient party, other than to its employees. Each party will advise its employees and, shall sign confidential agreement with those who receive any of the other party's Confidential Information. The confidentiality provisions of this Section will not apply to any Confidential Information that (i) was or becomes generally available to the public other than as a result of disclosure by the recipient party in violation of this Agreement; (ii) becomes available to the recipient party from a source other than the other party, provided that the recipient party has no reason to believe that such source is itself bound by a confidentiality or nondisclosure agreement with the other party or otherwise prohibited from disclosing such Confidential Information by a legal, contractual or fiduciary obligation; (iii) was in the recipient party's possession prior to receipt from the other party; (iv) is independently developed by the recipient party without the use of the other party's Confidential Information; or (v) is required to be disclosed by the recipient party by a governmental agency or law, so long as the recipient party provides the other party with written notice of the required disclosure promptly upon receipt of notice of the required disclosure. Upon demand, the parties shall comply with each other's instructions regarding the disposition or return of the Confidential Information in its possession or control.

Upon any actual or threatened violation of this Section by either party, the other party will have the right, in addition to such other remedies which may be available to it, to seek injunctive relief enjoining such acts or attempts, it being acknowledged and agreed that monetary damages are inadequate to protect the other party.



  
PRESIDENT  
D.N.R. College Association  
BHIMAVARAM

## 10. LIMITATION OF LIABILITY

Except as agreed and provided under this Agreement, neither of the Parties shall be liable to bear or pay any damages arising out of loss of income, loss of profit, special, incidental, indirect, punitive, exemplary or consequential, to any party including third parties, and all such damages are expressly disclaimed.

## 11. DISPUTE RESOLUTION

The Parties shall endeavor to resolve all or any dispute or difference arising out of or in connection with this Agreement, amicably within 30 days of notice in writing being issued by the non-defaulting party to the defaulting party indicating such dispute or difference. In case no amicable solution is arrived between the Parties within the said 30 days, then such dispute/s shall be settled through Arbitration as per the provisions of the Arbitration and Conciliation Act, 1996 as amended from time to time. In such event, APSSDC shall nominate one arbitrator and DNR CE, Bhimavaram shall jointly nominate one arbitrator and these two arbitrators shall choose the third arbitrator. The written award of the majority arbitrators shall be final and binding on all the Parties. The seat and venue for the arbitration proceedings shall be Vijayawada/Amaravati, Andhra Pradesh.

## 12. FORCE MAJEURE

If the performance of any part of this Agreement by parties is prevented or delayed by acts of civil or military authority, flood, fire, epidemic, war or riot, or other acts beyond the reasonable control of either party, the party affected shall be excused from such performance only during the continuance of any such event.

Where a Party is claiming suspension of its obligations on account of Force Majeure, it shall promptly, but in no case later than five (5) days after the occurrence of the event of Force Majeure, notify the other Party in writing giving full particulars of the Force Majeure, the estimated duration thereof, the obligations affected and the reasons for its suspension.

The Party asserting the claim of Force Majeure shall have the burden of proving that the circumstances constitute valid grounds of Force Majeure under this



*[Handwritten Signature]*

clause and that such Party has exercised reasonable diligence and efforts to remedy the cause of any alleged Force Majeure. If the parties are unable in good faith agree that a Force Majeure event has occurred, the Parties shall submit the dispute for resolution pursuant to clause 11 hereof provided that the burden of proof as to whether a Force Majeure event has occurred shall be upon the Party claiming a Force Majeure event.

### 13. SEVERABILITY

If any provision or provisions of this Agreement shall be held to be illegal, invalid or unenforceable, the validity, legality and enforceability of the remaining provisions shall not in any way be affected or impaired there by and the parties hereto agree to replace the illegal or unenforceable provisions with valid provisions which are as close as possible to the illegal or unenforceable provisions in their respective meaning, purpose, and commercial effect within reasonable time.

### 14. NOTICE

14.1. Any notice or other document to be given under this Agreement shall be in writing and shall be deemed to have been duly given if left at or sent by: -

- (a) hand; or
- (b) registered posts; or
- (c) facsimile or other electronic media;

to the other party at the following addresses and/or telecommunication number or such other addresses as the party may from time to time designate by written notice to the other(s):

**APSSDC**

**Andhra Pradesh State Skill Development Corporation**

**2<sup>nd</sup> Floor, NTR Administrative Block, PN Bus Station, Vijayawada - 520 013**



A handwritten signature in black ink is written on the right side of the page, above the printed name of the President of the D.N.R. College Association.

**PRESIDENT**  
**D.N.R. College Association**  
D.N.R. COLLEGE ASSOCIATION



College/ Institution **D N R College of Engg. and Technology**  
**DNR College Campus, Balusumudi, Bhimavaram,**  
**West Godavari District**

14.2. All such notices and documents shall be in the English language. All notices or other documents shall be deemed to have been received by the addressee in the case of despatch by post, five (5) working days following the date of despatch of the notice or document and in the case of despatch by hand or by facsimile or other electronic media, simultaneously with the delivery or transmission (as the case may be). To prove the giving of a notice or other document it shall be sufficient to show that it was despatched in accordance with the provisions of Clause 14.1 hereof.

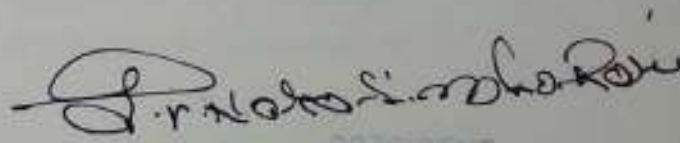
**15. GOVERNING LAW AND JURISDICTION**

This Agreement shall be governed and construed in accordance with the laws of India and subject to the arbitration clause mentioned above, the courts of Andhra Pradesh shall have the jurisdiction to entertain any dispute or suit arising out of or in relation to this Agreement.

**16. PUBLICITY**

Neither party shall make any public disclosure, except as may be required by applicable law, relating to discussions and or terms related to this Agreement, without obtaining the prior written consent of the other party. Either party shall not use and shall not let their employees, agents and subcontractors from using the name, trademark or logo of other party in any sale, marketing publication, advertisement, or other publication. Either party shall not make, or let its employees, agents or subcontractors make, any public statement relating to the other party.



  
PRESIDENT  
D.N.R. College Association  
BHIMAVARAM

**17. RELATION OF THE PARTIES**

Nothing herein shall be construed to neither constitute a partnership between the parties hereto nor to authorise the DNR CE, Bhimavaram save and except as provided herein or with the APSSDC's prior consent in writing, for making any representation.

**18. MODIFICATION, AMENDMENT, SUPPLEMENT OR WAIVER**

No modification, amendment, supplement to or waiver of this Agreement or any of its provisions shall be binding upon the parties hereto unless made in writing and duly signed by the authorized representative of the party against whom enforcement thereof is sought. A failure or delay of any party to this Agreement to enforce at any time any of the provisions of this Agreement or to exercise any option which is herein provided, or to require at any time performance of any of the provisions hereof, shall in no way be construed to be a waiver of such provisions of this Agreement.

**19. ENTIRE AGREEMENT**

This Agreement together with all Appendices, Exhibits, Schedules, Attachments and Addenda attached hereto constitute the entire agreement between the parties and supersedes all previous agreements, promises, representations, understandings and negotiations, whether written or oral, between the parties with respect to the subject matter hereof.

**20. ASSIGNMENT**

The Second Party shall not be entitled to, nor shall it purport to, assign this Agreement, without prior consent of the First Party.

.. This Agreement is prepared in two originals and each party shall retain one copy. Each copy shall be treated as original when taken separately and shall constitute as one when taken together.

In token of agreement and acceptance hereof by the two parties the authorized representatives of the two parties hereto have affixed their signatures herein below in the presence of witnesses as under:



*[Handwritten Signature]*  
**PRESIDENT**  
**D.N.R. College Association**  
**BHIMAVARAM**

SIGNED ON BEHALF OF

ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION

Name: Sri K. Sambasiva Rao, IRTS



Signature: [Handwritten Signature]

Designation: **Managing Director & Chief Executive Officer**

D N R College of Engg. and Technology,

DNR College Campus, Balusumudi, Bhimavaram, West Godavari District

Name: G.V. NARASIMHA RAO [Handwritten Signature]

Signature: [Handwritten Signature]

**PRESIDENT**  
**D.N.R. College Association,**  
**BHIMAVARAM**

Designation: CHAIRMAN

**Witness**

Name: V. Narayana Murthy

Signature: [Handwritten Signature]

Designation: PRINCIPAL

Name: M. Vijay Daniel

Signature: [Handwritten Signature]

Designation: Asst. Professor

# **ANNEXURES**

# Annexure-I

## 1. G.O.No. 4

### GOVERNMENT OF ANDHRA PRADESH

#### ABSTRACT

Skill Development, Entrepreneurship and Innovation Department – Clearance of project, Establishing SIEMENS Centers of Excellence (COEs) and Technical Skill Development Institutions (TSDIs) and Skill Development Centers (SDCs) in the State of Andhra Pradesh – Approval of Memorandum of Understanding (MoU) - Orders – Issued.

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KILL DEVELOPMNET, ENTREPRENEURSHIP & INNOVATION(SKILLS) DEPARTMENT

G.O.Ms.No. 4 Dated: 30.06.2015

**Read the following:**

1. G.O.Ms.No. 20 Planning (VII) Dept., Dt: 26.09.2014.
2. G.O.Ms.No. 47 (H.E.) (EC.A2) Dept., Dt: 13.12.2014.
3. G.O.Ms.No. 17 GAD (AR&T.I) Dept., Dt: 25.02.2015 &G.O.Ms.No. 52 GAD(AR&T.I) Dept., Dt. 30.01.2015.
4. Letter from M.D., CEO, APPSDC, Dated: 22.06.2015.

\*\*\*

**ORDER:**

1. As part of the Vision 2029, the Government of Andhra Pradesh has the ambitious plan of being one of top three developed States of the Country within the next five years. As envisaged in the G.O. first cited seven different missions have been formed to prioritize and energize main sectors of growth. "Knowledge and Skills Mission" occupies an important position in order to develop the employable skilled work force in the State of Andhra Pradesh as well as in India.
2. In the G.O. 2<sup>nd</sup> read above, the Government has issued orders creating Andhra Pradesh State Skill Development Corporation. Ever since APSSDC has been at the forefront of all skilling activities in the State and has been tirelessly scouring new and innovative areas of expertise and high end technology partners to tap the vast human capital potential in the State with its emphasis on empowering the youth. The Corporation in its 3<sup>rd</sup> Board Meeting held on 13.12.2014 decided to depute a team to visit the SIEMENS Centers of Excellence already established in Gujarat and submit a report. Accordingly, the team has visited the SIEMENS Centers in Gujarat, conducted a detailed study of centers and submitted a report.
3. SIEMENS Industry Software Company has been in India since 1980. It has been offering training programmes in collaboration with various State Governments. Government of Andhra Pradesh has also had detailed discussions with SIEMENS Company in order to accomplish the goal of Knowledge and Skill Mission. A comprehensive presentation was made to the Government on 9<sup>th</sup> February, 2015 about the Skill Development and Training activities being impacted by SIEMENS and their intent in Collaborating with the Government of Andhra Pradesh as was done in Gujarat and their contribution to the economy of the State by the establishment of SIEMENS centers of excellence, Technical Skill Development Institutions and Skill Development Centers. Further, the Government has decided that –

- (a) A Cluster comprising (1) Center of Excellence (COE) and (5) Technical Skill Development Institutions (TSDIs) and skill development centers (SDCs) would be established at a cost of Rs. 546,84,18,908/- with SIEMENS and Design Tech providing grant-in-aid of Rs. 491,84,18,908/- (90%) and Government share being Rs. 55,00,00,000/- (10%).
- (b) To establish six SIEMENS clusters each costing Rs. 546.84 crore with the Government contribution being limited to 10% of the cost.
4. It has been decided by the Government for the sanction of an amount of Rs. 370,78,80,000/- for the project for establishing of (6) such clusters distributed throughout the State. For the 3<sup>rd</sup> year of agreement, the Centers will be handed over to the joint operational control of APSSDC and hosting institution, with appropriate overseeing and hand holding by SEIMENS and Design Tech. However, the costs of trainers and equipment maintenance will continue to be borne by SEIMENS and Design Tech for the third year.
5. Government has also decided vide G.O.3<sup>rd</sup> read above for the establishing of new department of Skill Development, Entrepreneurship and Innovation (SDEI) with the Andhra Pradesh State Skill Development Corporation (APSSDC) as its implementing (HoD) agency. Accordingly, the department of SDEI requested the APSSDC, its implementing agency to take further action in the matter and initiate appropriate action to implement the Siemens project and send the action taken report to Government in the matter.
6. In the letter 4<sup>th</sup> read above, the Chief Executive Officer, APSSDC has sent a letter dated 22<sup>nd</sup> June, 2015 asking for permission to get into an agreement with SIEMENS and Design Tech and also for the sanction of grant as decided by the Government in order to implement the project. The Chief Executive Officer, A.P. State Skill Development Corporation has also submitted the documents to be signed by APSSDC, SIEMENS and Design Tech in this regard.
7. After careful examination, the Government hereby accord permission for entering into Memorandum of Understanding (MOU) and A.P. State Skill Development Corporation for an amount of Rs. 370,78,80,000/- (Three Seventy Crore Seventy Eight Lakh Eighty Thousand ) towards 10% of cost of the Project from the current year's budget allocation with 90% being met by the grant from Technology Partners.
8. The Managing Director & Chief Executive Officer, AP State Skill Development Corporation shall take further necessary action in the matter.

(BY ORDER AND IN THE NAME OF THE GOVERNOR OF ANDHRA PRADESH)

**I.Y.R. KRISHNA RAO**  
**CHIEF SECRETARY TO GOVERNMENT**

To

The Managing Director & Chief Executive Officer, AP State Skill Development Corporation, Hyderabad.

Copy to

The Secretary to Government, Higher Education Department

The Secretary to Government, Labor Employment & Training Department

All Departments of Secretariat, A.P. Secretariat, Hyderabad. The Commissioner, Technical Education Department.

The Commissioner, Labour Employment & Training The P.S. to Prl. Secretary to C.M.

The P.S. to Chief Secretary to Government. The P.A. to Secretary, SDEI Department.

The P.S. to Prl. Secretary to Government, Finance Department. The P.S. to Minister for LET&F, Youth and Sports, SDE&I SF / SC

// FORWARDED BY ORDER//

**SECTION OFFICER**

# Annexure-I

## 2. G.O.No. 5

### GOVERNMENT OF ANDHRA PRADESH

#### ABSTRACT

Skill Development Entrepreneurship & Innovation Department– Launching of SIEMENS Centers of Excellence and Technical Skill Development Institutions-Selection of Institutions – Orders – Issued.

#### SKILL DEVELOPMENT, ENTREPRENEURSHIP & INNOVATION (SKILLS)DEPARTMENT

G.O.MS.No.05

Dated: 25.04.2016.

Read the following:

1. G.O.Ms.No. 4 SDE&I (Skills) Dept., Dt: 30.06.2015.
2. G.O.Ms.No. 8 SDE&I (Skills) Dept., Dt: 05.10.2015.
3. Minutes of meeting of the Selection Committee for the Selection of Centers for the AP-Skill Development Project held on 16.02.2016, AP. Secretariat, Hyderabad.

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#### ORDER:

1. In the Government order 1<sup>st</sup> read above, the Government has issued orders for sanctioning the Project of SIEMENS Center of Excellence and Technical Skill Development Institutions and also accorded permission for entering into MoU with SIEMENS Company. As per the order, agreement has been executed between the APSSDC, SIEMENS and Design Tech Companies.
2. In the G.O. 2<sup>nd</sup> read above, the Government has issued orders for formation of committees to monitor and to track the proposal of implementation of the SIEMENS Project and also Centre Selection Committee.
3. As a sequel to the agreement entered with the SIEMENS and Design Tech Companies, meetings involving all the stakeholders have been held in the state sensitizing the institutions and presenting the significance and the requirements for starting SIEMENS Center of Excellence and Technical Skill Development Institutions.
4. Thereafter, as per the decision taken by the committees for selection of centers and monitoring the progress, applications (online) have been called for from the institutions / organizations and universities, duly notifying the same in the media, stipulating the last date for submission of application for expression of interest in order to operationalize the centers.
5. In the reference 3<sup>rd</sup> read above, i.e., on 16-02-2016, during the Selection Committee meeting for Selection of Centers for the "Andhra Pradesh- Skill Development Project " in the form of hub-spoke model is explained Six clusters were defined. These are territorial region roughly consisting of two – three district. They have been defined based on the supply side information in terms of population, number of institutions, and capacity of those institutions. Alignment of the clusters has been made with the proposed industrial development while keeping district also as a geographical unit. Each cluster will be one Centre of Excellence (COE) and five Technical Skill Development Institutes (TSDI).

6. Further, as decided by the committee, all the hosting institutions need to be inspected by a team of experts. Accordingly, teams have been constituted comprising members from Technical Education Department, Central Institute of Tools and Design, Hyderabad (an autonomous organization under Department of Government of India) and Jawaharlal Nehru Technological Universities (JNTUs), Kakinada and Anantapur to inspections have been carried out and inspection reports have been submitted.
7. Suitable criteria fixed for evaluation of the institutions and accordingly all the applications were graded and Universities and Engineering Colleges were evaluated using one set of criteria and also Polytechnics restricted one set of criteria. The ranked list of universities/colleges/institutions by cluster/district has been prepared and they have been evaluated with reference to the prescribed criteria. Finally, the committee constituted for the purpose of evaluation has recommended and approved the Colleges/ Institutions/ Organizations as Centre of Excellence (COE)/Technical Skill Development Institutions (TSDIs).
8. The Government after careful examination comprehensively, hereby orders that the institutions/ organizations/Universities as shown in the Annexure are selected as Siemens Centers of Excellence (6)/Technical Skill Development Institutions (36) subject to the following conditions:-
  - i) That the institutions will be subjected to further inspection by a team comprising members from SIEMENS and Design Tech.
  - ii) If found unsuitable due to restrictions and place, ability to accommodate 50% of capacity to outsiders, residential facilities to outsiders , another suitable institution, satisfying the conditions will be substituted.
  - iii) Selected institutions need to execute an agreement with Andhra Pradesh State Skill Development Corporation (APSSDC)
  - iv) Any contravention of the stipulated conditions as per MOU will disqualify the institution from hosting the COE or TSDI at any time and the Government has the right to replace the institution.
  - v) Operational guidelines shall be issued separately.
9. The Managing Director and Chief Executive Officer, Andhra Pradesh State Skill Development Corporation, Hyderabad shall take further necessary action.

(BY ORDER AND IN THE NAME OF THE GOVERNOR OF ANDHRA PRADESH)

**S.P. TUCKER,**

**CHIEF SECRETARY TO GOVERNMENT.**

To

The Managing Director & Chief Executive Officer, APSSDC, Hyderabad  
 The Principal Secretary to Government, SDE&I Dept., A.P., Hyderabad  
 The Principal Secretary to Govt., Infrastructure & Investment Dept., A.P. Hyderabad  
 The Principal Secretary to Govt., Industries and Commerce Dept. A.P. Hyderabad  
 The Secretary to Government, Finance Department, A.P. Hyderabad  
 The Special Secretary to Govt. SDE&I Dept., A.P., Hyderabad  
 The Principal Secretary to Government, Higher Education Department, A.P. Hyderabad  
 The Commissioners of Technical Education & Collegiate Education, Intermediate Education, Labor Employment Hyderabad  
 Dr.K.Lakshminarayana, IAS (Retd.) Director, APSSDC, Hyderabad  
 All Members of High power selection committee as per Go.Ms.No.8,SDE&I Deptt., Dated:05-10-2015  
 All Vice Chancellors of Universities in Andhra Pradesh  
 The P.S. to Minister for LET&F, Youth and Sports, SDE&I Dept. The P.S. to Chief Secretary to Government  
 The P.S. to Principal Secretary to Finance Dept.  
 SF/Sc.

//FORWARDED:BY ORDER//

SECTION OFFICER.



## ANNEXURE

G.O.MS.No. 05 , SDE & I (Skill) Dept, Dated, 25. 04.2016 the selected as SIEMENS Centres of Excellence (COEs)/ Technical Skill Development Institutions (TSDIs) as following:

S.No.	Name of the Institute / Organization / University	Selected as
1	GMR Institute of Technology GMR Nagar, Rajam, Srikakulam District - 532127	t-SDI
2	Aditya Institute of Technology and Management Tekkali, K Kotturu, Srikakulam District -532201	t-SDI
3	Government Polytechnic, Srikakulam	t-SDI
4	MVGR College of Engineering, Vijayaram Nagar Campus, Chintalavalasa, Vizianagaram - 535005	t-SDI
5	IGIAT #38-22-29, Industrial Estate, Kancharapalem, Visakhapatnam - 530007	t-SDI
6	Andhra University College of Engineering, Visakhapatnam - 530007	CoE
7	GayathriVidyaParishad College of Engineering (Autonomous), Madhurawada, Visakhapatnam- 530 048	t-SDI
8	GMR Polytechnic, Paderu, Visakhapatnam - 530007	t-SDI
9	Pragati Engineering College 1-378, ADB Road, Surampalem, Near Kakinada, East Godavari District - 533437	t-SDI
10	Aditya Engineering College Aditya Nagar, ADB Road, Surampalem, Gandepalli Mandal, East Godavari District - 533437	t-SDI
11	Godavari Institute of Engineering & Technology NH - 16, Chaitanya Knowledge City, Rajahmundry - 533296 , East Godavari District.	t-SDI
12	JNTU College of Engineering Jawaharlal Nehru Technological University Road, Kakinada - 533003, East Godavari District.	CoE
13.	Sir C R Reddy College of Engineering Vatluru, Eluru - 534007, West Godavari District.	t-SDI
14.	DNR College of Engineering and Technology DNR College Campus, Balusumudi, Bhimavaram, West Godavari District.	t-SDI
15.	V R Siddhartha Engineering College, Kanuru, Vijayawada - 520 007, Krishna District.	CoE
16.	Andhra Loyola Institute of Engineering and Technology Polytechnic Post Office, Off Eluru Road, Behind VinayakTheater, Vijayawada - 520008, Krishna District.	t-SDI
17.	Government Polytechnic, Vijayawada, Krishna District.	t-SDI
18.	IIT, Nuziveedu, Krishna District. VasireddyVenkatadri Institute of Technology	t-SDI
19.	Gollamudi Road, PedakakaniMandal, Guntur District - 522508	CoE
20.	Vignan's Foundation for Sci., Tech. &Res.University Vadlamudi, Guntur District - 522213	t-SDI

21.	R V R & J C College of Engineering (Autonomous) Chandramoulipuram, Chowdavaram, Guntur District - 522019	t-SDI
22.	St. Ann's College of Engineering & Technology NayaniPalli Village, ChallaReddyPalem Post, Vetapalem Mandal, Chirala - 523187, Prakasam District.	t-SDI
23.	Prakasam Engineering College O V Road, Kandukur, Prakasam District.	t-SDI
24.	Audisankara College of Engineering and Technology NH- 5, Bypass Road, Aravinda Nagar, Gudur - 524101, PottiSriramulu District, Nellore.	t-SDI
25.	Government Polytechnic PottiSriramulu District, Nellore.	t-SDI
26.	Sri City Private Limited Business Center, Sri City, SatyaveduMandal, Chittoor District.	t-SDI
27.	Sri Venkateswara University College of Engineering, Tirupati	CoE
28.	Madanapalle Institute of Technology & Science Kadiri Road, Angallu Village, Madanapalle - 517325, Chittoor District.	t-SDI
29.	SreeVidyanikethan Engineering College (Autonomous) SreeSainath Nagar, A Rangampet, ChandragiriMandal, Near Tirupati - 517102, Chittoor District.	t-SDI
30.	Kuppam Engineering College KES Nagar, P B Natham (Post), Kuppam, Chittoor District	t-SDI
31.	Siddharth Institute of Engineering & Technology Siddharth Nagar, Narayanavanam Road, Vijawada	t-SDI
32.	S V Government Polytechnic Opp: T. T. D. Administrative Buildings, K T Road, Tirupati.	t-SDI
33.	Annamacharya Institute of Technology and Sciences Tallapaka, New Boyanapalli, Rajampet - 516126, YSR District, Kadapa.	t-SDI
34.	IIT Idupulapaya, YSR District, Kadapa.	t-SDI
35.	Rajeev Gandhi Memorial College of Engineering and Technology Nerawada 'X' Roads, Nandyal - 518501, Kurnool District	t-SDI
36.	G Pullareddy Engineering College G Pulla Reddy Nagar, Nandyal Road, Kurnool - 518007	t-SDI
37.	G M R Polytechnic Sunnipenta, Srisaalam, Kurnool District.	t-SDI
38.	JNTUA College of Engineering Saradha Nagar, Anantapur - 515002, Anantapur District.	CoE
39.	Anantha Lakshmi Institute of Technology & Sciences Near S K University, Itikalapalli (V), Anantapur - 515721	t-SDI
40.	Government Polytechnic Anantapur, Anantapur District.	t-SDI

S.P. TUCKER,

CHIEF SECRETARY TO GOVERNMENT.

# Annexure-I

## 3. G.O.No. 8

### GOVERNMENT OF ANDHRA PRADESH

#### ABSTRACT

Skill Development, Entrepreneurship and Innovation Department – Formation of committees to monitor the SIEMENS Project programme – Order-Issued.

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#### SKILL DEVELOPMENT, ENTREPRENEURSHIP & INNOVATION (SKILLS) DEPARTMENT

G.O.Ms.No.8

Dated: 5.10.2015

Read the following

1. G.O.Ms.No. 47 Higher Education (EC.A2) Dept. Dt: 10-09-2014.
2. G.O.Ms.No. 17 GAD (AR&T.I) Dept., Dt: 25.02.2015 & G.O.Ms.No. 52 GAD(AR&T.I) Dept., Dt: 30.01.2015.
3. G.O.Ms.No. 4, S.D.E. & I (Skills) Deptt.,dt. 30-06-2015.
4. Minutes of the meeting of Skill Development, Entrepreneurship & Innovation held on 05.09.2015, A.P. Secretariat, Hyderabad.

\* \* \*

#### ORDER:-

1. In the G.O. 1<sup>st</sup> read above Government have issued orders for formation of Andhra Pradesh State Skill Development Corporation (APSSDC) and wherein the Government have appointed the Managing Director & Chief Executive Officer and One more position of the Director of the Corporation. Thus APSSDC has been in existence since 10-09-2014.
2. In the G.O. 2<sup>nd</sup> read above, the Government have created a new Department - "Department of Skill Development, Entrepreneurship & Innovation" to achieve the objective and goal of Skill Development, Entrepreneurship & Innovation with coordinated efforts and convergence of services with allied departments.
3. A comprehensive presentation was made to the Government on 09-02-2015 about the Skill Development and Training Activities based on the Hardware & Software by SIEMENS Company and Design Tech and their intent in collaborating with the Government of Andhra Pradesh as was done in Gujarat State by the establishment of SIEMENS Centre of Excellence, Technical Skill Development Institutions and Skill Development Centres. Accordingly, Government has decided that:
4. A cluster consists of (1) Centre of Excellence (COE) and (5) Technical Skill Development Institutions (TSDIs) and Skill Development Centres (SDCs).
5. In the G.O. 3<sup>rd</sup> read above, permission was accorded to Andhra Pradesh State Skill Development Corporation to enter into MoU with SIEMENS and DesignTech and sanctioned grant of Rs. 370.78 crore towards the project, i.e., establishment of 6 clusters. Accordingly, MoU has been entered with SIEMENS and DesignTech Companies.

6. In the 4<sup>th</sup> read above, i.e., on 05-09-2015, during the course of discussions on the status pertaining to SIEMENS Project, it was decided that the action be initiated to move the project without delay keeping in view the collaborate purpose of the project as already agreed upon and stick to the schedule as per the agreement, as decided by the Council of Ministers.
7. The Government after careful examination, have decided the formation of Two Committees to monitor the SIEMENS Project programme and also for scrutinizing and identifying the Skill Development Centres for imparting training under the SIEMENS project.

**7. Monitoring Committee to track the proposal of implementation of SIEMENS Project**

Sl.No.	Name & Designation	Name of the Department
1.	Sri Ajay Jain, IAS, Principal Secretary	Infrastructure&Investment Dept.
2.	Sri Shamsber Singh Rawat, IAS, Secretary	Industries&Commerce Dept
3.	Sri M.Ravichandra, IAS, Secretary	Finance Department.
4.	Sri GhantaSubbaRao, Secretary	Skill Development, Entre- Innovation Dept
5.	Smt. Udaya Lakshmi, IAS, Commissioner	Technical Education& Collegiate Education Dept
6.	Dr. K.Lakshminarayana, IAS, (Retd)Director	Andhra Pradesh State Skill Hyderabad.
7.	Sri Brig. PrakashTolani	Representativeof
8.	Sri Sachin Chougule	Representativeof DesignTech.

8. The Committee will be responsible for monitoring the project on a fortnightly basis and a monthly review with the Honourable Chief Minister.

**(B) Centre Selection Committee:-** for scrutinizing and identifying the SIEMENS Skill Development Centres for imparting training under the SIEMENS project consisting of the following Members :

Sl.No.	Name & Designation	Name of the Department
1.	SriAjay Jain, IAS, Principal Secretary,	Infrastructure & Investment Dept.
2.	SriShamsber Singh Rawat, IAS, Secretary,	Industries & Commerce Dept.
3.	Sri GhantaSubbaRao, Secretary Innovation Dept.	Skill Development, Entrepreneurship and
4.	Smt. Udaya Lakshmi, IAS, Commissioner	Technical Education & Collegiate Education Dept.
5.	Dr.K.Lakshminarayana, IAS, (Retd), Director	Andhra Pradesh State Skill Development Corporation., Hyderabad.

9. The above Committee is authorized to co-opt three experts where necessary from academia, industry and persons of considered expertise etc.

10. The Secretary to Government, Skill Development, Entrepreneurship & Innovation Department & Managing Director and Chief Executive Officer, Andhra Pradesh State Skill Development Corporation, Hyderabad shall take further necessary action.

(BY ORDER AND IN THE NAME OF THE GOVERNOR OF ANDHRA PRADESH)

**I.Y.R. KRISHNA RAO**

**CHIEF SECRETARY TO GOVERNMENT**

To

1. The Managing Director & Chief Executive Officer, AP State Skill Development Corporation, Hyderabad.
2. Sri Ajay Jain, IAS, Principal Secretary, Infrastructure & Investment Dept.
3. Sri Shamsher Singh Rawat, IAS, Secretary, Industries & Commerce Dept.
4. Sri M.Ravichandra, IAS, Secretary, Finance Department Dept.
4. Sri GhantaSubbaRao, Secretary, Skill Development, Entrepreneurship and Innovation Dept.
5. Secretary, Higher Education Department, A.P. Secretariat, Hyderabad.
6. Smt. Udaya Lakshmi, IAS, Commissioner of Technical Education & Collegiate Education Dept.
7. Dr.K.Lakshminarayana, IAS (Retd) Director, APSSDC. Hyderabad.
9. Sri Brig. PrakashTolani, Representative of SIEMENS.
10. Sri Sachin Chougule, Representative of Design Tech.
11. The P.S. to Prl. Secretary to C.M.
12. The P.S. to Minister for LET&F, Youth and Sports, SDE&I .
13. The P.S. to Chief Secretary to Government.
14. The P.A. to Secretary, SDEI Department.
15. The P.S. to Prl. Secretary to Government, Finance Department. SF/SC.

// **FORWARDED BY ORDER//**

**SECTION OFFICER**

## Annexure-II

### 1. Infrastructure requirements in CoE

S.No.	Lab	Space Requirement(sft)
1.	Product Design and Validation Lab	800
2.	Advanced Manufacturing Lab	800
3.	Automation Lab	800
4.	Electrical & Energy Efficiency Lab	1000
5.	Process Instrumentation Lab	800
6.	Mechatronics Lab	800
7.	Test and Optimisation Lab	800+500
8.	Advance Machine & Robotics Lab	2900
9.	Automotive Body Repair Lab	1000
10.	Automotive Paint Lab	1200
11.	Lift Installation and Maintenance Lab	1200 (600+600 each floor)

**Min.Area required for APSSDC activities is 23000 sqt.**

#### Furniture:Product Design and Validation Lab

S.no.	Item	Description
1.	Furniture	<ul style="list-style-type: none"> <li>• Computer Tables, Executive Chairs, White Board</li> <li>• Sliding Projector Screen</li> </ul>
2.	Site Preparation	<ul style="list-style-type: none"> <li>• Electrical Points for all workstations, Electrical Cabling</li> <li>• LAN connections &amp; Networking</li> </ul>
3.	Utilities	<ul style="list-style-type: none"> <li>• LCD Projector</li> <li>• UPS Back-up</li> </ul>
4.	Air Conditioning	Adequate to maintain 22 – 26 degree celsius temperature

#### Advanced Manufacturing Lab

S.no	Item	Description
1.	Furniture	<ul style="list-style-type: none"> <li>• Computer Tables, Executive Chairs, White Board &amp; Sliding Projector Screen</li> </ul>
2.	Site Preparation	<ul style="list-style-type: none"> <li>• Electrical Points for all workstations, Electrical Cabling, LAN connections &amp; Networking</li> </ul>
3.	Utilities	<ul style="list-style-type: none"> <li>• LCD Projector, UPS Back-up</li> </ul>
4.	Air Conditioning	Adequate to maintain 22 – 26 degree celsius temperature

### Test and Optimization Lab (Lab +Workshop Area)

S.no	Item	Description
1.	Furniture	• Computer Tables, Executive Chairs, White Board&Sliding Projector Screen
2.	Site Preparation	• Electrical Points for all workstations, Electrical Cabling ,LAN connections & Networking
3.	Utilities	• LCD Projector, UPS Back-up
4.	Air Conditioning	Adequate to maintain 22 – 26 degree celsius temperature

### Automation Lab

S.no	Item	Description
1.	Furniture	• Wooden Tables, Executive Chairs, White Board&Sliding Projector Screen
2.	Site Preparation	• Electrical Points, Electrical Cabling ,LAN connections & Networking
3.	Utilities	• LCD Projector , UPS Back-up, Trolley (50 Kg)
4.	Air Conditioning	Adequate to maintain 22 – 26 degree celsius temperature

### Process Instrumentation Lab

S.no	Item	Description
1.	Furniture	• Wooden Tables, Executive Chairs, White Board&Sliding Projector Screen
2.	Site Preparation	• Electrical Points, Electrical Cabling, LAN connections & Networking • Pneumatic Lining & Sockets, Hydraulic piping
3.	Utilities	• LCD Projector, UPS Back-up, Trolley (50 Kg)
4.	Air Conditioning	• Adequate to maintain 22 – 26 degree celsius temperature

### Electrical and Energy Studies Lab

S.no.	Item	Description
1.	Furniture	• Wooden Tables, Executive Chairs, White Board&Sliding Projector Screen
2.	Site Preparation	• Electrical Points, Electrical Cabling, LAN connections & Networking • Motor mounting foundation
3.	Utilities	• LCD Projector, UPS Back-up&Trolley (50 Kg)
4.	Air Conditioning	• Adequate to maintain 22 – 26 degree celsius temperature

### Mechatronics Lab

S.no	Item	Description
1.	Furniture	• Wooden Tables, Executive Chairs, White Board • Sliding Projector Screen
2.	Site Preparation	• Electrical Points, Electrical Cabling , LAN connections & Networking • Pneumatic lining & sockets
3.	Utilities	• LCD Projector, UPS Back-up, Trolley (50 Kg)
4.	Air Conditioning	• Adequate to maintain 22 – 26 degree celsius temperature

**Advanced Machine and Robotics Lab – CNC Controller**

S.no	Item	Description
1.	Furniture	• Wooden Tables, Executive Chairs, White Board, Sliding Projector Screen
2.	Site Preparation	• Electrical Points, Electrical Cabling, LAN connections & Networking
3.	Utilities	• LCD Projector, UPS Back-up
4.	Air Conditioning	Adequate to maintain 22 – 26 degree celsius temperature

**Advanced Machine and Robotics Lab – CNC Lab**

S.no	Item	Description
1.	Flooring	• Workshop grade flooring, Preferably epoxy coated
2.	Site Preparation	• Electrical Points, Electrical Cabling
3.	Utilities	• LCD Projector
4.	Pneumatic lining	• As per specification
5.	Floor-Roof Clearance	• 12ft Ground floor workshop
6.	Service Entrance	• 11ftX11ft

**Advanced Machine and Robotics Lab – Rapid Prototyping**

S.no	Item	Description
1.	Furniture	• Wooden Tables, Executive Chairs, White Board & Sliding Projector Screen
2.	Site Preparation	• Electrical Points, Electrical Cabling, LAN connections & Networking
3.	Utilities	• LCD Projector, UPS Back-up & De-humidifier
4.	Air Conditioning	• Adequate to maintain 22 – 26 degree celsius temperature

**Advanced Machine and Robotics Lab – Robotics Lab**

S.no	Item	Description
1	Flooring	• Workshop grade flooring, Preferably epoxy coated
2	Site Preparation	• Electrical Points, Electrical Cabling, Trenching & Earthing
3	Utilities	• Water supply
4	Pneumatic lining	• As per specification
5	Floor-Roof	• 15-18ft
6	Service Entrance	• 11ftX11ft

**Lift Mechanic Lab**

S.no	Item	Description
1	Flooring	• Workshop grade flooring, Preferably epoxy coated
2	Site Preparation	• Electrical Points, Electrical Cabling, Trenching & Earthing
3	Utilities	• As per specification
4	Pneumatic lining	• As per specification
5	Floor-Roof Clearance	• As per specification
6	Service Entrance	• As per specification



## Annexure-II

### 2. Infrastructure requirements in t-SDI

S.no	Lab	Area(sft)
1	Automotive: 2- Wheeler	3500
2	Automotive: 4- Wheeler	
3	Electrical-Home	2500
4	Electrical-Commercial	
5	CAD/CAM	800
6	Electronics: Home	1600
7	Electronics: ICT	
8	Manufacturing: Production	2400
9	Manufacturing: Fabrication	
10	Agriculture	2400
11	Common Area	800
<b>Min. Area required for APSSDC activities</b>		<b>13000</b>

#### Two Wheeler Mechanic Lab

S.no	Item	Description
1	Flooring	Epoxy flooring-3 mm industry grade as per specs provide
2	Site Preparation	• Electrical Points
3	Utilities	Provision of Exhaust fans
4	Pneumatic lining	Required, Connection from the compressor to be terminated on
5	Floor-Roof Clearance	Normal 9-10 Ft
6	Service Entrance	8ft x 6ft
7	Furniture	• Display Racks

#### Four Wheel Mechanic Lab

S.no	Item	Description
1	Flooring	Epoxy flooring-3 mm industry grade as per specs provide
2	Site Preparation	<ul style="list-style-type: none"> <li>• Electrical Points</li> <li>• Electrical Cabling</li> <li>• Earthing</li> <li>• Trenching (2ftx10ftx5ft)</li> <li>• Water Connections</li> </ul>
3	Utilities	<ul style="list-style-type: none"> <li>• Provision of Industrial Exhaust Fan</li> <li>• Industrial Lighting/ Fans</li> </ul>
4	Pneumatic lining	Required, Connection from the compressor to be terminated on 2 post lift and Pneumatic guns
5	Floor-Roof Clearance	<ul style="list-style-type: none"> <li>• 12ft</li> <li>• Ground floor</li> </ul>
6	Service Entrance	11ft x 11ft
7	Furniture	<ul style="list-style-type: none"> <li>• Display racks</li> <li>• Storage areas</li> </ul>

#### Electrician Lab

S.no	Item	Description
1	Flooring	Normal 0/0 PCC flooring
2	Site Preparation	<ul style="list-style-type: none"> <li>• Electrical Points</li> <li>• Electrical Cabling</li> <li>• Earthing</li> <li>• Trenching (Optional)</li> </ul>
3	Utilities	<ul style="list-style-type: none"> <li>• Normal Ventilation</li> <li>• Industrial Lighting</li> </ul>
4	Pneumatic lining	Not Required
5	Floor-Roof Clearance	<ul style="list-style-type: none"> <li>• 10ft</li> <li>• Ground floor</li> </ul>
6	Service Entrance	<ul style="list-style-type: none"> <li>• 6ft x 8ft</li> <li>• Ground Floor</li> </ul>
7	Furniture	<ul style="list-style-type: none"> <li>• Display racks</li> <li>• Storage areas</li> </ul>

### RAC Mechanic Lab

S.no	Item	Description
1	Flooring	Normal 0/0 PCC flooring
2	Site Preparation	<ul style="list-style-type: none"><li>• Electrical Points</li><li>• Electrical Cabling</li><li>• Earthing</li></ul>
3	Utilities	<ul style="list-style-type: none"><li>• Normal Ventilation</li><li>• Industrial Lighting / Fan</li><li>• Ducting as per layout</li></ul>
4	Pneumatic lining	Not Required
5	Floor-Roof Clearance	<ul style="list-style-type: none"><li>• 12ft</li><li>• Ground floor</li></ul>
6	Service Entrance	<ul style="list-style-type: none"><li>• 10ft x 8ft</li><li>• Ground Floor</li></ul>
7	Furniture	<ul style="list-style-type: none"><li>• Display racks</li><li>• Storage areas</li></ul>

### CNC Lab

S.no	Item	Description
1	Flooring	Epoxy flooring-3 mm industry grade as per specs provide
2	Site Preparation	<ul style="list-style-type: none"><li>• Electrical Points</li><li>• Electrical Cabling</li><li>• Chemical Earthing</li></ul>
3	Utilities	<ul style="list-style-type: none"><li>• Air-conditioning Optional</li><li>• Industrial Lighting / Fan</li></ul>
4	Pneumatic lining	Required, Connection from the compressor to be terminated at CNC machine
5	Floor-Roof Clearance	<ul style="list-style-type: none"><li>• 12ft</li><li>• Ground Floor</li></ul>
6	Service Entrance	<ul style="list-style-type: none"><li>• 8ft x 8ft</li><li>• First Floor</li></ul>
7	Furniture	<ul style="list-style-type: none"><li>• Display racks</li><li>• Storage areas</li></ul>

### Welding Lab

S.no	Item	Description
1	Flooring	Epoxy flooring-3 mm industry grade as per specs provide
2	Site Preparation	<ul style="list-style-type: none"> <li>• Electrical Points</li> <li>• Electrical Cabling</li> <li>• Chemical Earthing</li> </ul>
3	Utilities	<ul style="list-style-type: none"> <li>• Industrial Exhaust through Ducting</li> <li>• Industrial Lighting / Fan</li> </ul>
4	Pneumatic lining	Not Required
5	Floor-Roof Clearance	<ul style="list-style-type: none"> <li>• 12ft</li> <li>• First Floor</li> </ul>
6	Service Entrance	<ul style="list-style-type: none"> <li>• 8ft x 8ft</li> <li>• First Floor</li> </ul>
7	Furniture	<ul style="list-style-type: none"> <li>• Display racks</li> <li>• Storage areas</li> </ul>

### Agro Machinery Lab

S.no	Item	Description
1	Flooring	Epoxy flooring-3 mm industry grade grade as per specs provide
2	Site Preparation	<ul style="list-style-type: none"> <li>• Electrical Points</li> <li>• Electrical Cabling</li> <li>• Earthing</li> <li>• Water Connections</li> </ul>
3	Utilities	<ul style="list-style-type: none"> <li>• Provision of Industrial Exhaust Fans</li> <li>• Industrial Lighting/ Fans</li> </ul>
4	Pneumatic lining	Required, Connection from the compressor to be terminated on 2 post lift and Pneumatic guns
5	Floor-Roof Clearance	<ul style="list-style-type: none"> <li>• 12ft</li> <li>• Ground floor</li> </ul>
6	Service Entrance	11ft x 11ft
7	Furniture	<ul style="list-style-type: none"> <li>• Display racks</li> <li>• Storage areas</li> </ul>

**Electrical facilities required  
In CoE**

S.no	Lab	Power Requirement
1	Product Design and Validation Lab	12.5 KVA
2	Advanced Manufacturing Lab	12.5 KVA
3	Automation Lab	15 KVA
4	Electrical & Energy Efficiency Lab	15 KVA
5	Process Instrumentation Lab	15 KVA
6	Mechatronics Lab	15 KVA
7	Test and Optimisation Lab	15 KVA
9	Advance Machine & Robotics Lab	120 KVA+15 KVA+20KVA+5 KVA
10	Automotive Body Repair Lab	5 KVA
11	Automotive Paint Lab	5 KVA
12	Lift Installation and Maintenance Lab	3 KVA

**t-SDI**

S.no	Lab	Power Requirement
1	Automotive: 2- Wheeler	2.2KW + 17.6 KW
2	Automotive: 4- Wheeler	
3	Electrical-Home	2.2 KW + 3.3 KW
4	Electrical-Commercial	20 KW
5	CAD/ CAM	6 KW
6	Electronics: Home	2.5KW + 2.5 KW
7	Electronics: ICT	
8	Manufacturing: Production	30 KW + 27.5 KW
9	Manufacturing: Fabrication	
10	Agriculture	17 KW
11	Common Area	4 KW
<b>Total Power</b>		114.8 KW

S.No	Name of the COE	Name of the I-SDs
1	ANDHRA UNIVERSITY	1. Govt. Polytechnic, Srikalahasti
		2. G.V.P College of Engg., Vishakhapatnam
		3. UWA Polytechnic, Paduru
		4. OMR Institute of Technology, Rajahmundry
		5. Anna T.M. Srikalahasti
		6. Indo German Institute of Advanced Technology, Vishakhapatnam
2	JNTU ANAPUR	1. St.V.P. College of Engg., Vijayawada
		2. Anapuri College of Engg., Anaparthi
		3. Godavari Institute of Engg. & Technology, Sujanyashivanam
		4. Sri Ch. Reddy, Eluru
3	SODASIA ENGINEERING COLLEGE, VISAYAWADA	1. O.N.B College of Engg. and Technology, Bhimavaram
		2. Krishna Lyda Institute of Technology, Vijayawada
		3. Govt. Polytechnic, Vijayawada
		4. Sri. Rajm. Nellore
		5. Sri. Rajm. Nellore



S.No	Name of the COE	Name of the I-SDs
4	V.V.T. GUNTUR	1. Vignn's Foundation for science, Technology & Research University, Guntur
		2. B.V.R & J.C College of Engg, Guntur
		3. St. Ann EC, Chirala
		4. Prakasam Engineering College, Kandukur
5	S.V University, Tirupathi	1. Anthonio's CET, Gudur, Nellore Dist
		2. Govt. Polytechnic, Nellore
		3. Kappam EC, Kappam, Chittoor Dist
		4. Madanapalle, Institute of Technology and Sciences, Chittoor Dist
		5. Siddharth Institute of Engineering and Technology, Puttur, Chittoor Dist
		6. Sri City Poly Tech, Chittoor
		7. Sri Vidyashikharan Engineering College, Chittoor
		8. S.V Govt Polytechnic, Tirupathi
6	JNTU Anantapur	1. Govt. Polytechnic-Anantapur
		2. Anantapur Institute of Technology and Sciences, Anantapur
		3. Govt. Model Residential Polytechnic, Srisailem, Kurumal Dist
		4. C.Pulareddy Engg College, Ramoji
		5. BGM Institute of Technology, Nandyal
		6. Annamacharya Institute of Technology and Sciences, Kadapa
		7. J.E.T.R.V. Vaidya Samsat, Kadapa

## APSSDC –SIEMENS Project

Head Office:

2nd Floor, NTR Administrative Block

P N Bus Station, Vijayawada-520 013

Andhra Pradesh



SIRAZEE TILES PVT LTD

Reg. Off. : 15-29-1000-5-59, KPFB Quarters,  
KPFB Colony, Hyderabad - 500 072, Telangana, India

MEMORANDUM OF UNDERSTANDING

BETWEEN

DNR COLLEGE OF ENGINEERING AND TECHNOLOGY

AND

SIRAZEE TILES PRIVATE LIMITED



This Agreement made and entered into on this 25<sup>th</sup> day of 2017 between SIRAZEE tiles private limited, Tadepalligudem Road, Pippara-534197 and DNR College of Engineering and Technology, Bhimavaram situated at Balusimudi, West Godavari district, Andhra Pradesh 534202, established in the year 2010 affiliated to JNTU, Kakinada

1. OBJECTIVES OF THE MOU

The objective of this Memorandum of Understanding is:

- to promote interaction between DNR College of Engineering and Technology and SIRAZEE tiles private limited in mutually beneficial areas.
- to provide a formal basis for initiating interaction between DNR College of Engineering and Technology and SIRAZEE tiles private limited.

Responsibilities of SIRAZEE tiles Private Limited

- To provide industrial exposure to the students of DNR college of Engineering and Technology by way of internships/Project Works/Industrial Visits etc to the extent of feasibility and availability
- To nominate experts to deliver special lectures to the students of DNR college of Engineering and Technology on mutual agreement of both parties
- To Provide industry Orientation / Practical Training to the faculty & Staff of Engineering Disciplines of DNR college of Engineering and Technology on mutual agreement of both the parties.
- To provide necessary support to the extent of feasibility of improvement of the quality of education imparted by DNR college of Engineering and Technology on mutual agreement of both parties
- To provide suggestions from an industry perspective for design/modification of course curriculum of the post Graduate Degree / Degree/Diploma/ Certificate programs run by party
- To undertake the identification of the development projects, fixation of time frame and allocation of resources including financial to the extent of feasibility.
- To undertake joint R&D and consultancy projects with the faculty of DNR college of Engineering and Technology and involvement of specialists at National and international Level whenever possible.
- To allow access to designated staff and students of DNR college of Engineering and Technology to visit the premises of party in connection with industry orientation programs
- To give industry related problem statements of the students of DNR college of Engineering and Technology to provide solutions under the mentorship of faculty of DNR College and experts from Tiles Industry
- To Provide training for the faculty of DNR college of Engineering and Technology at Tiles Industry

Factory Address:

R.S. No. 590, Tadepalligudem Road, Ganapavaram Mandal,  
Pippara (W) - 534197, W.G. Dist., Andhra Pradesh, India  
Landline: 0871-8938-206405

GSTIN No: 37AAVCS0389N1ZE  
TIN No: 37467570556, Dt: 10/11/2014  
PAN: AAACS0389N, Dt: 06/02/2013  
Central Excise Reg. No  
AAVCS0389NEM001, Dt: 17/12/2014

Communication Address:

29 Vignya Lalitha Cine Complex, Ganapavaram Road,  
Bhimavaram - 534 202, Andhra Pradesh, India  
E-mail: sirazee@signtel.com



## SIRAZEE TILES PVT LTD

Reg. Off.: 15-29-1000/h-59, KPHB Quarters,  
KPHB Colony, Hyderabad - 500 072, Telangana, India.

### Responsibilities of DNR college of Engineering and Technology

1. To incorporate the mutually agreed suggestions made by SIRAZEE tiles private limited for improvement of the quality of the education imparted.
2. To take necessary steps to implement the suggestions made by SIRAZEE tiles private limited for design and modifications of the curriculum of its post graduate / Degree/Diploma/ Certificate Programs and will also conduct the suggested bridge courses to make its graduates industry ready.
3. To assign the students, staff and faculty for any of the mutually agreed joint projects.
4. To provide the required support for survey, design, testing and methods of evaluation for the mutually agreed development projects.
5. To offer special lectures and training programs for the benefit of the staff and Engineers of SIRAZEE tiles private limited on mutually agreed terms.
6. To organize certificate and diploma programs for the engineers of SIRAZEE tiles private limited as per the mutually agreed curriculum. The timing, duration of the course and the financial aspects will be jointly worked out by the two parties.

### Joint Responsibilities:

1. Areas cooperation / collaboration will be identified jointly.
2. For each area of cooperation specific projects will also be identified. The project title and the scope of work will be discussed and decided between both the coordinators and a preliminary project report indicating the scope, resources, facilities, test and evaluation, etc., will be prepared and signed by both the parties
3. Both the parties to maintain confidentiality of information and the relapse of any information will be with mutual agreement of both parties.
4. Neither party shall have any liability except what is expressly mentioned herein.
5. While undertaking a joint project the expertise, software, hardware, data, etc. available with either party will be made available for completion of the project
6. Mutually agree and create development plans for students at DNR for potential opportunities for employment in the engineering services industry, thereby increasing the employability factor for the student community.

#### Factory Address:

R.S. No. 593, Talepalem Road, Ganapavaram Mandal,  
Propara (W) - 534197, W.G. Dist., Andhra Pradesh, India.  
Landline: 0831-6816-286486

GSTIN No: 37AAVCS0388N1ZB  
TIN No: 37467578556, Dt. 10/11/2014  
PAN: AAVCS0388N, DL08/02/2013  
Central Excise Reg. No.  
AAVCS0388NEM001, Dt. 17/12/2014

#### Communication Address:

Sri Vijaya Lakshmi Cine Complex, Ganapavaram Road,  
Bhimavaram - 534 202, Andhra Pradesh, India.  
E-mail: sirazetiles@gmail.com





**SIRAZEE TILES PVT LTD**

Reg. Off.: 15-29-1000/h-59, KPHB Quarters,  
KPHB Colony, Hyderabad - 500 072, Telangana, India.

7. This MOU is valid for a period of three years from the date of execution and can be terminated with the consent of the either party with three months prior notice and written information without any liability on each other.

8. The address of correspondence between two parties will be as under:

(Representative of SIRAZEE tiles private limited)  
Tadepalligudem Road  
Pippara-534197, Andhra Pradesh, India  
+91-9603868223

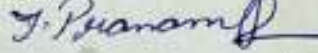
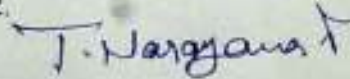
Dr. U. Ranga raju

Principal  
DNR College of Engg & Tech  
Bhimavaram – 534202  
Andhra Pradesh  
[dncet@gmail.com](mailto:dncet@gmail.com)

Signed

(Representative of SIRAZEE tiles private limited)

Witness:

1. 
2. 



Signed



(Dr. U. Ranga Raju)

PRINCIPAL

D.N.R. College of Engg. & Tech  
BHIMAVARAM-534 202.

**Factory Address:**

H. S. No. 1597, Tadepallam Road, Ganapavaram Mandal,  
Pippara (V) - 534197, W.G. Dist., Andhra Pradesh, India,  
Landline: 0031 8819-280495

GSTIN No: 37AAVCS0380N1ZB

TIN No: 37462578050, Dt: 10/11/2014

FAN: AAVCS0380N, Dt: 08/02/2013

Central Excise Reg. No:

AAVCS0380N1ZB01, Dt: 17/12/2014

**Communication Address:**

Sri Vijaya Lakshmi Cine Complex, Ganapavaram Road,  
Bhimavaram - 534 202, Andhra Pradesh, India.  
E-mail: [sirazee@vsnl.com](mailto:sirazee@vsnl.com)



## **Memorandum of Understanding**

*Between*

**Matchwell Technology Solutions**

**Visakhapatnam**

*and*

**DNR College of Engineering & Technology**

**Bhimavaram**



Date : 24-06-2018

Visakhapatnam

**Matchwell Technology Solutions (MTS)** herein called first party represented by **R.Srinivasa Rao**, Center Head, Visakhapatnam-branch

**DNR College of Engineering (DNR CET)** herein called as second party, represented by **Sri Dr.U RANGARAJU**, Head of the Institution, DNR College of Engineering&Tech, Bhimavaram

And the terms of MOU are addressed hereunder

1. Both the parties are agreed to organize the training for the students of CSE on Technology with projects for 2-years from the date of MOU
2. Duration of the Training is 30 Working Days, 6 hrs per day as per the syllabus agreed by both the parties
3. MTS provides Resource Persons(1:30) to train the students on Technology with Projects (Java) as per syllabus (enclosure-1) agreed by both the parties
4. Minimum of 90 students are to be provided by DNR CET, Each Batch consists minimum of 5 members
5. DNR CET has to pay Rs. 2300 for each candidate for a minimum of 90 students
6. DNR CET has to provide necessary Infrastructure like LAB, Power Supply(uninterrupted), LCD projector and DNR CET need not provide food and accommodation for the trainers during the period of Training
7. MTS provides the necessary software for all the Batches
8. 20 projects will be made by the each batch under our guidance using Respective software /hardware components
9. Certificates will be provided by MTS to each participant

**Cont...3**



10. 25% fee should be paid to MTS on the first day of the program and 35% of the amount at middle of Training program and rest of the amount will be paid to MTS after completion of the training
11. Duration of the Training is 30 Days. Training session for each batch need to be extended by MTS incase prescribed syllabus is not completed within the given schedule .
12. No changes will be entertained in the MOU, once the MOU is signed by both the parties

  
R.Srinivasa Rao  
Center Head  
Matchwell Technology Solutions



  
Dr.U Rangaraju  
Principal  
DNR College of Engineering & Technology

PRINCIPAL  
DNR College of Engg. & Tech  
THIRAVARAM-534 702,

